

WHO'S WHO IN POP & R&B MANAGEMENT

MANAGER - Phone - Artists That Charted ('91-'92)

1010 Mgmt'l. -(615)255-9955 (f) (615)321-3236/ -Alan Jackson/
 19 Mgmt'l. -(071)228-4000 (f) (071)924-1608/ -D-Mob/Cathy Dennis/Annie Lennox/
 23 West Ent., Inc. -(212)627-9570 (f) (212)627-0778/ -Trilogy/Cole & Clivilles/
 40th St. Black Mgmt'l. -(212)947-6316 (f) (212)563-5270/ -U.M.C.'s/
 AGM Mgmt'l. -(213)460-4505 (f) (213)460-7030/ -Fine Young Cannibals/Material Issue/
 AM PM Ent. -(212)941-8990 (f) (212)941-8723/ -2 In A Room/Crystal Waters/Lidell Townsell/
 Advanced Alternative Media -(212)924-2929 (f) (212)929-6305/ -Front 242/
 Advice Mgmt'l. -(213)461-0390 (f) (213)461-9032/ -Mava Hicks/
 After Five Prod'ns. -(213)912-3872 (f) (213)205-0548/ -Altitude/
 Aigyle Music -(353-1)312-580/ -Enya/
 Alan Parker -(213)850-2651 (f) (213)850-2613/ -The Commitments/
 Albert Magnoli -(310)275-9651 (f) (310)275-2681/ -Tony LeMans/
 Alchemy Music Group -(818)702-9281 (f) (818)702-0314/ -State Of Art/
 Alive Ent's. -(310)247-7800 (f) (310)247-7823/ -Teddy Pendergrass/Kenny Loggins/Luther
 Vandross/Alice Cooper/Johnny Clegg & Savuka/Maxi Priest/Gipsy Kings/Christopher Wil-
 liams/Criminal Justice/Lisa Fischer/Calloway/Kane Roberts/Kingofthehill/
 Angelus Ent. -(310)652-3355 (f) (310)652-1051/ -The Black Crowes/
 Arnold & Assoc. -(310)858-4560 (f) (310)858-3803/ -After 7/Randy & The Gypsies/Jasmine Guy/
 Arsenio Hall Comm'n's. -(213)956-5688 (f) (213)956-3761/ -Chuncky A/
 Arthur Baker -(212)689-1802 (f) (212)696-1472/ -Arthur Baker/Nikeeta/
 Artist Alexander Ltd. -(310)652-5050 (f) (310)652-6421/ -Latin Alliance/Timmy T./Kid Frost/
 Artists Only Mgmt'l. -(718)380-4001 (f) (718)591-4590/ -Tony Terry/
 Artists Services Corp. -(212)765-8553 (f) (212)285-3693/ -John Mellencamp/
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 Atron Gregory -(818)762-7145 (f) (805)257-6905/ -Digital Underground/2-Pac/
 B-Land Mgmt'l. -(305)680-8119 (f) (305)680-8144/ -Stevie B./
 BDM Co. -(615)244-7445 (f) (615)244-7520/ -Mark Chesnut/
 BNB Assocs. -(310)275-7020 (f) (310)275-0447/ -Keith Washington/
 Barbara Dozier -(818)990-4936 (f) (818)990-8502/ -Lamont Dozier/
 Barry Bergman Mgmt'l. -(718)332-8500 (f) (718)332-3100/ -Bob Halligan/
 Barry Sudano -(615)352-0431 (f) (615)352-1410/ -Erin Cruise/
 Baruck Consolo Mgmt'l. -(818)907-9072 (f) (818)907-9102/ -Aldo Nova/
 Beat Factory Prod'ns. -(416)831-3249/ -Dream Warriors/
 Bedlam Mgmt'l. -(081)968-6835 (f) (081)968-3660/ -EMF/
 Bell Mgmt'l. -(609)778-1551 (f) (609)778-1955/ -Miles Jaye/
 Benson-Vale Mgmt'l. -(512)443-5556 (f) (512)447-5282/ -Asleep At The Wheel/Michael Morales/
 Bernard & Coleman -(213)850-5357 (f) (213)850-5297/ -Pretty In Pink/
 Bernardo Gladden Mgmt'l. -(201)297-5612 (f) (201)297-7786/ -Jon Lucien/
 Big Arm Mgmt'l. -(201)705-3013 (f) (201)923-7274/ -Cece Peniston/
 Big Beat Prod'ns. -(305)755-7759 (f) (305)755-8733/ -Innocence/Compton's Most
 Wanted/Compton's Most Wanted/
 Big FD -(310)575-9669 (f) (310)575-9983/ -Guns & Roses/
 Big Life Mgmt'l. -(071)323-3888 (f) (071)323-5392/ -Lisa Stansfield/
 Bill Derr Mgmt'l. -(213)650-5369 (f) (213)656-5188/ -By All Means/The Brand New Heavies/Icy
 Blu/Shanice
 Bill Graham Prod'ns. -(415)541-4900 (f) (415)243-8184/ -Eddie Money/Lynyrd Skynyrd/Joe Satriani/
 Bill Sameth Org. -(310)275-6193 (f) (310)275-7553/ -Cher/
 Biv Ent. -(213)468-3500 (f) (213)856-0341/ -Another Bad Creation/Boyz II Men/M.C. Brains/
 Black Dot Mgmt'l. -(818)500-0230 (f) (818)240-1463/ -Gerold Albright/
 Blanton-Harrell Prod'ns. -(615)329-2611 (f) (615)320-1877/ -Amy Grant/Michael W. Smith/
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 Bob Tittle -(615)255-1326 (f) (615)254-4267/ -Kathy Mattea/Brooks & Dunn/
 Bobby Roberts Co., Inc. -(615)859-8899 (f) (615)859-2200/ -John Anderson/Paul Overstreet/
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 Borman Ent. -(310)859-9292 (f) (310)274-7873/ -Chic/Dwight Yoakam/Bee Gees/Boom Crash Opera/
 Boys Ltd. -(310)769-1263 (f) (310)769-6613/ -The Boys/
 Breakout Mgmt'l. -(708)387-7100 (f) (708)387-7185/ -Kym Sims/
 Broadway Mgmt'l. -(071)371-5633 (f) (071)371-5515/ -The Dream Academy/
 Brotherhood Creed -(818)705-3512 (f) (818)705-3403/ -Brotherhood Creed/
 Bruce Allen Talent -(604)688-7274 (f) (604)688-7118/ -Bryan Adams/Loverboy/
 Bruce Cohn Mgmt'l. -(707)938-4060 (f) (707)938-4585/ -The Doobie Bros./
 Buddy Allen Mgmt'l. Inc. -(212)581-8988 (f) (212)977-7537/ -The Triplets/
 Bumpsted Prod'ns. -(604)736-3512/2667 (f) (604)736-0/ -K.D. Lang/
 Bust It Prod'ns. -(510)569-8475 (f) (510)569-8477/ -Heavy D. & The Boyz/Hammer/Oaktown's 3-5-
 7/Joey B. Ellis/Tynnetta Hare/B Angie B/Hammer/
 Buster Pearson Mgmt'l. -(818)609-8272 (f) (818)609-8272/ -Five Star/
 C.M.O. Mgmt'l. -(071)228-4000 (f) (071)924-1608/ -Midge Ure/TPau
 Camel Mgmt'l. -(818)846-8200 (f) (818)846-1866/ -Cameo/
 Cameron Ent's. -(818)566-8880 (f) (818)566-8860/ -Buddy Guy/
 Camilla McGuinn -(813)596-9047/ -Roger McGuinn/
 Captain Mgmt'l. -(305)944-1551 (f) (305)944-3854/ -Game/
 Carol Killings Mgmt'l. -(404)284-8888 (f) (404)284-8464/ -Modest Fok/
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 Charley Prevost -(818)762-8271 (f) (818)762-7782/ -Dread Zeppelin/
 Charlie Rock Prod'ns. -(212)926-7682 (f) (212)862-2862/ -Giggles/
 Cheryl Lynn Prod'ns. -(310)410-1423/ -Cheryl Lynn/
 Choice Mgmt'l. -(615)244-1141 (f) (615)248-6939/ -Take 6/
 Christian Bernard Mgmt'l. -/ -Paris Red/
 Chuck Flood Assocs. -(615)329-9902 (f) (615)321-5074/ -Matraca Berg/
 Cindy Dupree Mgmt'l. -(212)874-3510/ -Kathy Troccoli/
 Clark & Assocs. -(818)848-4058 (f) (818)848-6374/ -Violent Femmes/
 Cliff Cullerri -(310)212-0801 (f) (310)212-6562/ -Shotgun Messiah/
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 Cole Classic Mgmt'l. -(818)841-6365 (f) (818)841-6323/ -Surface/Walka Weathers/K.M.C. Kru/
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 Crash Mgmt'l. -(212)245-7090 (f) (212)586-3096/ -Badlands/
 Crazyed Mgmt'l. -(908)972-3456 (f) (908)972-3443/ -Anthrax/
 Creative Force Mgmt'l. -(212)447-6000 (f) (212)447-6003/ -Charm/
 Creative Mgmt'l. Partners -(213)965-2529 (f) (213)965-2598/ -Atlantic Starr/
 Creative Star Mgmt'l. -(818)907-9020 (f) (818)996-4517/ -Robert Brookins/
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 DAS Comm'ns. -(212)877-0400 (f) (212)595-0176/ -Natural Selection/
 DBM Mgmt'l. -(071)734-2104 (f) (071)439-7226/ -Voice Of The Beehive/

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 David Anthony Prom'ns. -925-32496 (f) (925-416589) -Rick Astley/
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 David Wolf Prod'ns. -(212)977-9393 (f) (212)397-1984/ -Deborah Blando/
 Davimos Advisers -(407)368-4533 (f) (407)392-7521/ -Will To Power/
 De Construction Mgmt'l. -(071)700-6657 (f) (071)700-0230/ -Black Box/
 DeMann Ent. -(213)852-1500 (f) (213)852-1505/ -Lionel Richie/Sheila E./The Smithereens/Divinyls/
 DeWayne A. Powell -(312)580-0100 (f) (312)580-1994/ -Lil Louis/
 December 12th, Inc. -(310)273-9733 (f) (310)271-0824/ -Dionne Warwick/
 Decent Mgmt'l. -(213)882-8000 (f) (213)882-8135/ -Candyman/Jesse Jaymes/Tone Loc/
 Derek Birkett -(01)924-1661 (f) (01)924-2147/ -The Sugarbushes/
 Derek Music Ltd. -(01)727-5858 (f) (01)229-5934/ -Box Of Frogs/Graham Parker/Graham Parker &
 The Shot/Jeff Beck/
 Diamond & Wilson -(310)820-7808 (f) (310)826-9658/ -Van Morrison/
 Diamond Dave Enterprises -(310)278-9230 (f) (310)652-1051/ -David Lee Roth/
 Dick Scott Ent. -(212)581-2500 (f) (212)581-3596/ -Patti Austin/James Ingram/New Kids On The
 Block/Marky Mark & The Funky Bunch/
 Direct Mgmt'l. Group -(310)854-3535 (f) (310)854-0810/ -Seal/Joe Jackson/Boy Meets Girl/B
 52's/David Byrne/The Lightning Seeds/Danzig/Dinosaur Jr./Fred Schneider/OMD/
 Donna Signoracci -(212)586-3600 (f) (212)307-7027/ -Daisy Dee/
 Doyle/Lewis Mgmt'l. -(615)329-9447 (f) (615)321-0534/ -Garth Brooks/Great Plains/
 E-Legal -(212)642-5908/ -Gypsiesmen/
 E.L. Mgmt'l. -(310)785-0300 (f) (310)284-8935/ -Van Halen/
 ECI -(212)255-5859 (f) (212)675-3686/ -Spunkadelic/
 ESP Mgmt'l. -(212)765-8450 (f) (212)262-4402/ -Foreigner/Giant/The Knack/
 East End Mgmt'l. -(213)653-9755 (f) (213)653-9663/ -Tom Petty/Tom Petty & The Heartbreakers/Bon-
 ham/Yes/
 Eclipse Mgmt'l. -(213)654-9576 (f) (213)654-2433/ -Thunder/
 Eddie O'Loughlin -(212)541-7640 (f) (212)315-0286/ -Jinny/
 Ego Mgmt'l. -(213)465-6611 (f) (213)465-6425/ -Mavis Staples/
 Emilio Estefan -(305)666-0291 (f) (305)665-0412/ -Gloria Estefan/Jon Secada/
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 Errol O'Meally -(809)927-6371/ -J.C. Lodge/
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 Falcone Power Mgmt'l. -(516)872-0460 (f) (516)872-0460*5/ -Billy Falcon/
 Feeling Prod'ns. -(514)668-0858 (f) (514)382-4984/ -Celine Dion/
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 dee/Coro/
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 Flag Mgmt'l. -(071)278-3331 (f) (071)837-4672/ -Blur/
 Flavor Unit Mgmt'l. -(201)624-3239 (f) (201)624-3325/ -Queen Latifah/Naughty By Nature/Black
 Sheep/
 Fleebindable -(718)797-4241 (f) (718)852-9327/ -Andrew Dice Clay/
 Forte Prod'ns. -(416)531-7036 (f) (416)588-6211/ -The Jeff Healey Band/
 Fortieth St. Black Mgmt'l. -(212)792-0949/ -D-Nice/
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 Frank DiLeo Mgmt'l. -(212)262-1520 (f) (212)262-5135/ -Jodeci/Richie Sambora/
 Frazer & Assoc. -(206)285-4715 (f) (206)285-4904/ -Sir Mix-A-Lot/
 Fred Murphy -(212)929-2232/ -Roberta Flack/
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 GTA Inc. -(310)204-4412 (f) (310)312-1319/ -Ziggy Marley & The Melody Makers/Melli'sa Morgan/
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 Gardner Howard Ent. -(310)271-2278 (f) (310)278-0762/ -Young MC/
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 Youth/The Peace Choir/Voices That Care/Lenny Kravitz/Belinda Carlisle/
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 Guber Peters Ent. -(310)820-2100 (f) (310)207-4973/ -Tara Kemp/
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 Hayes Prod'ns. -(312)521-6778/ -Richard Rogers/
 Henry Allen -(914)699-8781/ -Keisha Jackson/
 Herbie Herbert Mgmt'l. -(415)554-8100 (f) (415)554-8118/ -Roxette/Mr. Big/Enuff Z'Nuff/

WHO'S WHO IN POP & R&B MANAGEMENT

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 High Noon Ent. -(212)675-2555 (f)(212)675-3256/ -Tami Show/
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 Escape Club/Genesis/Geoffrey Williams/
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 Escape Club/Genesis/Geoffrey Williams/
 Horaus Ent. -(305)365-0800 (f)(305)947-6009/ -Cashflow/Buffalo Soldiers/
 Horizon Ent. -(212)765-8553 (f)(212)265-3693/ -Carly Simon/Taylor Dayne/Brenda K. Starr/Holly
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 Hyper Kinetics -(071)348-0036 (f)(071)341-7638/ -Eurythmics/London Beat/David A. Stewart/
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 Inge Duffer -(31)2903-1304 (f)(31)2903-3539/ -Candy Dulfer/
 Innovative Talent -(213)653-1363 (f)(213)653-0475/ -Gina Go-Go/Tyler Collins/Loudhouse/
 International Artists -(615)729-9394 (f)(615)329-9397/ -Diamond Rio/
 Isaac Hayes Prod'ns. -(404)955-6421 (f)(404)952-4212/ -Hayes Isaac/Isaac Hayes/
 Isolar Mgm't. -(212)308-9345 (f)(212)308-2355/ -Tin Machine/
 J. Artist Mgm't. -(216)356-6256/ -Nine Inch Nails/
 JDW Prod'ns. -(212)926-5336 (f)(212)326-4802/ -Jeff Redd/
 Jack Nelson & Assocs. -(213)465-9905 (f)(213)465-6825/ -Kathy Sledge/
 Jackson Jones Mgm't. -(213)296-8742 (f)(213)291-2669/ -Vesta Williams/Vesta/
 James Bogard Assocs. -(317)849-3203 (f)(317)577-0618/ -Henry Lee Summer/
 James Greer -(612)897-3901 (f)(612)897-1942/ -Mint Condition/
 James Joseph Music Mgm't. -(081)874-8647 (f)(081)877-9783/ -Julian Joseph/
 James Lassiter -(215)365-0184/ -D.J. Jazzy Jeff & The Fresh Prince/
 Jamie Kitman -(201)886-8416 (f)(201)224-5905/ -The LA's/
 Jane Rose -(212)315-2680 (f)(212)265-6143/ -Keith Richards/
 Jas Mgm't. -(713)890-5402 (f)(713)890-5363/ -Geto Boys/Scarface/
 Jay King -(310)553-6742/ -Club Nouveau/
 Jay Kramer, Esq. -(212)753-5420 (f)(212)753-2546/ -Boogie Down Prod'ns./
 Jedd Dougherty -(071)736-5925 (f)(071)731-6921/ -Paul Young/
 Jeff D. Klein -(310)289-9577 (f)(310)657-4176/ -Yanni/
 Jeff Pearce -21-708-1349/ -Ruby Turner/
 Jellybean Prod'ns. -(212)307-9060 (f)(212)586-9053/ -Jellybean/
 Jendayi Prod'ns. -(212)741-0202 (f)(212)633-6317/ -Jennifer Holiday/
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 Jerry Salerno -(201)483-8080 (f)(201)483-0031/ -Laissez Faire/
 Jim Halsey Co. -(615)244-7900 (f)(615)256-8028/ -Oak Ridge Boys/
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 John Davimos Mgm't. -(310)859-0141 (f)(310)859-3455/ -Lisa Taylor/
 John Reid Mgm't. -(310)394-0234 (f)(310)394-7530/ -Elton John/
 Jon Landau Mgm't. -(203)625-8601 (f)(203)625-8605/ -Bruce Springsteen/
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