

## WHO'S WHO IN A&R

### A&R STAFF

### ASSISTANT

2001 RECORDS (310)676-9560  
Anthony Conway

4AD (212)274-0101 FAX:(212)274-0827  
4th & BROADWAY (see Island)

A&M E-(212)826-0477 W-(213)469-2411  
FAX:(212)838-8786 (213)856-2600

East Susan Henderson, V.P. Lin Bordenet  
Julie Panebianco Ann Boyles

West David Anderle, Sr.V.P. Ellen Vogt  
Mark Mazzetti, V.P. Richard Thurber  
Larry Hamby, V.P. Mary Hogan  
Bryan Huttenhower, V.P. Suzanne Rowan  
Lynn Weiner(admin.) Mary Hogan  
Kevin Evans(R&B) Tina Stephens  
Caryl McGowan  
Manny Lehman Richard Thurber  
Pierre Vudrag

ACTIVE (see SELECT)

AIR (304)523-2310 FAX:(304)529-1062  
Lucian Carter

ALPHA INT'L. (215)425-8682 FAX:(215)425-4376  
Rick Winward  
Primus Robinson(R&B)

ALLIGATOR (312)973-7736 FAX:(312)973-2088  
Bruce Iglauer

AMHERST (716)883-9520 FAX:(716)884-1432  
Larry Silver  
Rose Rupert

AMI (615)868-2312 FAX:(615)868-2356  
Kevin Waugh

ANTILLES(VERVE) (212)333-8146 FAX:(212)333-8402  
Brian Bacchus

APOLLO RECORDS (212)661-3344 FAX:(212)867-6504  
Brently Cheek

ARISTA (RCA) E-(212)489-7400 W-(213)655-9222 N-(615)780-9100  
FAX:(212)977-9843 (213)852-1526 (615)780-9191

East Richard Sweret Michelle Simpson/ Tom Sarig  
Mitchell Cohen

Gerry Griffith(R&B) Lesvia Castro  
Rob Holt(admin.) Patti Gussick

West Randy Gerston Alison Sacklin  
Frank McDonough (admin)

Nash Anthony Von Dollen

### A&R STAFF

### ASSISTANT

ATLANTIC E-(212)275-2000 W-(310)205-7450 N-(615)327-9394  
FAX:(212)247-2741 (310)205-7475 (615)329-2008

East Tunc Erim, Sr.V.P. Leila Logan  
Jason Flom, V.P. Connie Dinardo

Aziz Goksel Jane Woolfson  
Bill Deutch  
Dave Feld Jennifer Stark  
Nick Ferrera  
Al Smith

Wendy Berry  
Kevin Woodley(R&B) Michael Ononaiye  
Joey Carvello (Dance)

Mel Schlissel(Admin.) Stephanie Faraci  
West Danny Goldberg, Sr.V.P. Gena Frankin  
Kevin Williamson Jennifer Price  
Tom Carolan(Alternative)  
Darryl Williams(R&B-Dance)  
Martha Schultz (Admin.)

Nash Al Cooley

ATCO-EAST-WEST E-(212)275-2500 FAX:(212)956-2270  
John Mvros, V.P. Darren Johnson  
Wendy Goldstein  
Merlin Bobb(R&B), Sr.V.P. Jerome Syndenham  
Derek Oliver

BAHIA (212)930-4745 FAX:(212)930-4752  
Greg Peck

BNA (615)780-4400 FAX:(615)864-1237  
Richard Landis

BEGGAR'S BANQUET (212)889-9110 UK(081)-870-9912  
FAX:(212)889-3641 (081)871-1766  
No U.S. A&R

UK Ruger Trust

BELLMARK (213)464-8492 FAX:(213)464-8496  
Raymond Bothwell  
Deborah Walker  
Don Hunter

BENCH (818)783-6076 FAX:(818)783-5935  
Richard Fisher

BIG BEAT (212)691-8805 FAX:(212)691-9877  
Steve Greenberg  
Adrian Bartos(Rap)  
Nelson Roman(Dance)  
Tony Presedo(Alternative)

BLACK FOREST (see BELLMARK)

CAPITOL E-(212)603-8700 W-(213)462-6252  
FAX:(212)603-8702 (213)469-4542

East Bruce Lundvall, V.P. Diane Nixon  
Josh Deutsch Janice Predergast  
Leigh Lust

Tita Gray(R&B) Robyn Ryund  
West Simon Potts, Sr.V.P. Nancy Stewart  
Tim Devine, V.P. Coleen Hutchison  
Alison Donald Linda Quon  
Amiel Morris Deneen Harmon  
Valerie Pack(admin)  
Scott Folks, V.P.(R&B) Shirley Chevalier  
Sam Sapp(R&B) Diana Pash  
Joy Bailey(R&B)  
Christine Beaudet(R&B)

CAPRICORN (404)873-3918 FAX:(404)874-2204  
Phil Walden

CAPTIVE (see VIRGIN)

CARDIAC (212)977-8020 FAX:(212)977-8042  
Ramon Wells, V.P. Tony Garcia

CAROLINE CAROL (212)989-2929 FAX:(212)989-9791  
Lyle Preslar

CHAMELEON E-(212)333-7200 W-(213)962-0620  
FAX:(212)333-7252 (213)464-1135

East Bob Buziak, Pres. Ent.  
West Chuck Plotkin, Exec.V.P.  
David Reznick  
Cecily Jacobsen

CHARISMA (VIRGIN) E-(212)586-7700 W-(213)275-9071  
FAX:(212)765-5275 (213)275-9148

East Jeff Fenster, V.P. Rynda Crommett  
Joanna Dean  
Peri Hochwald  
Tony Noe(admin.)

West Marsha Lawler(admin.)  
Danny Goodwin, V.P. Wendy VanPelt  
Keith Bailey

CHEETAH (407)649-9773 FAX:(407)649-9822  
Fred Held

CHINA (213)483-1061 FAX:(213)483-2103  
John Guarnieri

CHRYSALIS E-(212)603-8645 W-(310)659-1700  
FAX:(212)603-8681 (310)659-9008

East Patrick Clifford, V.P. Valerie Killgrew

West Duff Marlowe Tracey Richards

CBS-SONY INT'L.(212)445-5935 FAX:(212)445-4210  
Elaine Treutle Marie Zingalis

COLD CHILLIN' (Warner Bros.) (212)724-5500 FAX:(212)724-6018  
Tyrone Williams

COLUMBIA E-(212)445-4321 W-(310)556-4700 N-(615)742-4321  
FAX:(212)445-4812 (310)556-4868 (615)244-2549

East David Kahne, Sr.V.P. Sharyn Strassman  
Rick Chertoff, Sr.V.P. Michele Galman  
Don Devito  
Jay Landers, V.P. Renee Johnson  
Jim Dunbar  
Peter Shershin  
Denise Gatto



# Rent Us Your Ears.

Become part of the finest independent  
A&R team in the nation.

EXPERIENCED, L.A. BASED  
PUBLISHERS AND A&R PEOPLE ONLY.

# TAXI

The Computer Vehicle  
for the Music Industry  
818-888-2111

*New  
On  
The  
Charts*

# **The** **MUSIC** MAGAZINE **TO Listen TO**

*Thanks from The Atlantic Group A&R Staff*

THE ATLANTIC GROUP



atco-eastwest records america



## WHO'S WHO IN A&R

### A&R STAFF

COLUMBIA RECORDS(continued)  
 Michael Gallelli Ruth Richards  
 Mike Corbett  
 Marcella Andre  
 David Shaw Trudy Braham  
 Steve Berkowitz Kim Moreno  
 Maxine Stowe  
 George Butler, V.P.  
 Kurt Woodley(R&B) Trudy Braham  
 Faith Newman(R&B-Rap)  
**West** Ron Oberman Chantal Collier  
 Benjie Gordon Lisa Frank-Ehrlich  
 Nick Terzo  
 Ralph Schuckett John Haddad  
 Pam Turbov  
 Bobby Colomby Nancy Lyons  
 Randy Jackson Bobbi Stevens  
 Nash-Steve Buckingham Paige Carothers  
 Margie Hunt  
 Kay Smith Kysa Estes  
 COMBAT(Relativity)(718)740-5700 FAX:(718)464-9510  
 Jackie Farry  
 Bill Wilson  
 CON BRIO (see CONCORDE INT'L.)  
 CONCORDE INT'L. (615)269-7095 FAX:(615)269-0131  
 Clay Cooper  
 COTILLION (see ATLANTIC)  
 CRITIQUE (617)935-7540 FAX:(617)935-6866  
 Carl Strube  
 CRUSH (818)888-8281 FAX:(818)340-2699  
 Joel Newman  
 Cecil Holmes Jr.  
 CURB (818)843-2872 FAX:(818)843-4659  
 Phil Gernhard  
 Dick Whitehouse(Country)  
 CUTTING RECORDS (212)567-4900 FAX:(212)304-3470  
 Aldo Marin  
 DGC (see GEEFEN)  
 DANYA (510)947-1622 FAX:(510)947-4935  
 David Lucchesi  
 DECO (Warlock) (703)790-7999 FAX:(703)821-2397  
 Michael Lubin  
 DEF AMERICAN (818)973-4545 FAX:(818)973-4571  
 George Drakoulis  
 Marc Geiger  
 Dan Charnas

### ASSISTANT

### A&R STAFF

DEF JAM (CBS) (212)979-2610 FAX:(212)986-6880  
 Jeff Trotter  
 DELICIOUS VINYL (213)465-2700 FAX:(213)465-8926  
 Orlando Aguilien  
 ECM (PolyGram) (212)333-8478 FAX:(212)333-8194  
 EMI RECORDS GROUP E-(212)492-1200 W-(310)659-1700  
 FAX:(212)492-1240 (310)659-9008  
**East** Fred Davis, Sr.V.P. Cindy Davis  
 Drew Lavyne  
**West** Karen Dumont Tracey Richards  
 Mitchell Leib, V.P. Hope Stolley  
 EMI RECORDS E-(212)603-8600 W-(310)659-1700  
 FAX:(212)603-4145 (310)659-9008  
**East** Julia Eisenthal Michelle Adkins  
**West** Allison Gabriel Renee Frigo  
 ELEKTRA ENT. E-(212)275-4490 W-(310)288-3800 L-(71)486-6271  
 FAX:(212)581-4650 (310)274-9491 (71)486-6892  
**East** Victor Chirel Jennie Silvestri  
 Susan Drew Toni DiMinno  
 Laverne Fleming  
 Nancy Jeffries, Sr.V.P. Nina Ritter  
 Mitch Krasnow Sandi Fiddler  
 Tommy LiPuma, Sr.V.P. Deborah Kern  
 Peter Lubin, Sr.V.P. Toni DiMinno  
 Steve Ralbovsky, Sr.V.P. Beth Floch  
 Ruben Rodriguez Deborah Sherron  
 Dante Ross  
 Howard Thompson, Sr.V.P.  
 (Head of A&F)  
 Terry Tolkin  
**West** Mitchell Brody  
 Carole Childs Kelly Vencent Miller  
 Amos Newman  
 London-Annie Roseberry Pauline Grant  
 Harvey Eagle  
 ENIGMA RECORDS (see RESTLESS)  
 EPIC RECORDS E-(212)445-4321 W-(310)556-4700  
 FAX:(212)445-2087 (310)556-4806  
**East** Richard Griffiths, Exec.V.P.  
 Tony Martell, Sr.V.P. Amy Muzilla  
 David Massey, V.P. Linda Berman  
 Michael Caplan, V.P. Nadine Hemy  
 Lee Dannay  
 Frankie LaRocka  
 Michael Goldstone, V.P.  
 Ben Goldman  
 Hank Caldwell(R&B), Sr.V.P.  
 Vivian Scott (R&B) Felicia Newsome  
**West** Robert Pfeifer, V.P. Jason Fiber  
 Roger Klein, V.P.  
 Cheryl Dickerson(R&B), V.P.  
 Kenny Komisar  
 Judy Ross(admin.)  
 FANTASY RECORDS (510)549-2500 FAX:(510)486-2015  
 Phil Jones  
 FEVER(CBS) (212)889-4443 FAX:(212)779-1854  
 Sal Abbatiello Madeline Oliveras  
 Andy Tripoli Stacy Lake  
 FIRST PRIORITY (718)363-8900 FAX:(718)363-2682  
 Nat Robinson  
 Sheila Jones  
 FULL MOON (see EPIC)  
 GASOLINE ALLEY (213)275-3377 FAX:(213)275-8774  
 James Elliott  
 Mark Levy  
 GBS (615)242-5001 FAX:(615)776-2181  
 Ernie Bivens  
 GRP RECORDS (MCA) (212)245-7033 FAX:(212)757-0713  
 Carl Griffin  
 Ms. Bo Post  
 GEEFEN (Warner Bros.) E-(212)841-8600 W-(310)278-9010  
 FAX:(212)224-8825 (310)273-2092  
**East** Mary Gormley Stephanie Gayle  
**West** Tom Zutaut, V.P. Susanne Filkins/Patricia  
 John Kalodner, V.P. Deborah Shallman/Christine  
 Gary Gersh, V.P. Judith Haenel/Cindy Peters  
 Craig Arronson  
 Todd Sullivan  
 Mio Vukovic Stephanie Avnet  
 GIANT E-(212)275-4664 W-(310)288-5500 N-(615)320-0011  
 FAX:(212)275-4670 (310)288-5515 (615)321-5375  
**West** Jeff Aldrich Ed Segaul  
 Danny Keaton  
 Bob Bortnick Susan Caruso  
 Wendell Greene  
 Casandra Mills, Pres. Black Music  
 Kevin Moran  
 Kenny Ostin  
**East** Peter Robinson  
 Nash James Stroud Kelly Giedt  
 GNP CRESCENDO (213)656-2614 FAX:(213)656-0693  
 Neil Norman  
 GORDY (see MOTOWN)  
 GRATEFUL DEAD (415)898-4999 FAX:(415)898-9592  
 GREAT JONES(Island)(212)995-7867 FAX:(212)995-7899  
 Michael Hacker  
 HEADLINER (818)980-0880 FAX:(818)506-5905  
 Tim James  
 HIGHER OCTAVE (213)856-0039 FAX:(213)856-6490  
 HIGHTONE (510)763-8500 FAX:(510)835-8558  
 Larry Sloven



*Steven Scharf Entertainment*

A Division of Freddy Bienstock Enterprises

Management representation of:  
 producers/ engineers/ remixers/ songwriters

**Mark S. Berry**  
**Robin Danar**  
**Tom Dube**  
**Steve Gelfand**  
**Steve Goldman**  
**Steve Lunt**  
**Robby Merkin**  
**Anton Pukshansky**

1619 Broadway, 11Fl., New York, NY 10019  
 Phone:(212)489-8170 Fax:(212)956-3039  
 Iron Bridge House, 3 Bridge Approach  
 Chalkfarm, London NW1, Phone:734-3251

**BRODY, Mitchell**  
**CHILDS, Carole**  
**CHIREL, Victor**  
**DIMINNO, Toni**  
**DREW, Susan**  
**EAGLE, Harvey**  
**FIDDLER, Sandi**  
**FLEMING, LaVerne**  
**FLOCH, Beth**  
**GRANT, Pauline**  
**JEFFRIES, Nancy**  
**KERN, Deborah**  
**KRASNOW, Mitchell**  
**LIPUMA, Tommy**  
**LUBIN, Peter**  
**MILLER, Kelly Vencent**  
**NEWMAN, Amos**  
**RALBOVSKY, Steve**  
**RITTER, Nina**  
**RODRIGUEZ, Ruben**  
**ROSEBERRY, Annie**  
**ROSS, Dante**  
**SHERRON, Deborah**  
**SILVESTRI, Jennie**  
**THOMPSON, Howard**  
**TOLKIN, Terry**  
**VICKERS, Valerie**



Elektra Entertainment

# **WORLDS END (AMERICA) INC.**

*Representing the following Producers/ Remixers/ Engineers*

**Tim Palmer  
Danny Kortchmar  
Joe Hardy  
Tom Werman  
Don Gehman  
Gary Katz  
Mark Opitz  
Keith Cohen  
Richard Gottehrer  
James Earley &  
Michael Kelly  
David Bianco  
John Porter  
Chris Neil  
David Frank  
Don Smith  
Ed Cherney  
Daniel Rey  
T-Bone Wolk  
Paul McKenna  
Femi Jiya  
Carmen Rizzo  
Randy Cantor  
John Barnes &  
Billy Griffin  
Kevin Smith  
Simon Hanhart  
Paul Northfield  
Marc DeSisto  
Joel Martin  
Peter Willis  
Rick Will  
Ron Day**

*183 N.Martel Ave., Suite 270, Los Angeles, CA 90036*

*Phone: (213)965-1540 FAX: (213)965-1547*

**Sandy Robertson, President**

**Also represented by  
WORLDS END (AMERICA) INC.**

**Mark Dearnley  
Guy Chambers  
Simon Rogers  
Nick Patrick  
Ian Broudie  
Zeus B. Held  
Michael Brook  
Mike Howlett  
Pete Jones  
Nigel Gilroy  
Walter Samuel & Evert Abbing  
George Shilling  
Ian Taylor**

**Contact: Sandy Robertson  
(213)965-1540**

*183 N.Martel Ave., Suite 270, Los Angeles, CA 90036*

*Phone: (213)965-1540 FAX: (213)965-1547*

## WHO'S WHO IN A&R

**A&R STAFF**
**ASSISTANT**

HOLLYWOOD REC'S. W-(818)560-5670 E-(212)735-5355  
 FAX:(818)841-5140 (212)486-6529

West **Rachelle Matthews, V.P.** Kelly Spencer  
 Steve Jones Susan Jackson  
 Laura Ziffren

East Sharon Swab Monique Rozendaal

East Claudia Stanton Pamala Hawks

ICHIBAN (404)926-3377 FAX:(404)926-2774

John Abbey

IMAGO (BMG) E-(212)246-6644 W-(310)289-7799

FAX:(212)246-0404 (310)289-8008

East Kate Hyman, V.P. John Pires

Ron Baldwin

Michael Murphy

Monica Tilk(admin)

West Hugo Burnham Kirsten Peete

Erik Filkorn

IMPACT (213)466-6900 FAX:(213)957-2311

Randy Nicklaus, Sr.V.P. Frank Czajka

Steve Barri, V.P.

Bobby Harris(R&B)

Art Ford

IMPORTANT (see RELATIVITY)

IN EFFECT (see RELATIVITY)

INTERSCOPE (East-West) (213)208-6547 FAX:(213)208-7343

Tony Ferguson J.B.

Chuck Reed \*

Tom WhalleyLeslie Gerard

John McClain Chrys Terry

Anna Statman Janice Schifter

Beau Hill Terri McIntyre

Nigel Harrison

IRS (MCA) W-(818)508-3130 E-(212)334-2172

FAX:(818)373-7173 (212)334-2178

West Steve Glendinning

Rob Woodruff

Lisa Anuala(admin.)

East Rob DiStafano(Dance)

ISLAND E-(212)477-8000 W-(310)276-4500

FAX:(212)477-5918 (310)276-9267

East Kevin Patrick, V.P. Steve Yegelow

Blossette Kitson(R&B), V.P.

Holly Ferguson(admin.)V.P.

Kookie Gonzales(Rap)

Michael Hacker

Denny Cordell

West Kim Buie, V.P.

Melanie Gold

**A&R STAFF**
**ASSISTANT**

JELLYBEAN E-(212)996-5700 FAX:(212)996-8374

Jellybean Felice Pilchik

JIVE (RCA) E-(212)727-0016 W-(213)464-7409

FAX:(212)645-3783 (213)464-7144

East Ann Carli Rhonda Mann

Sophie Chang

Michael Tedesco(SILVERTONE REC'S.)

West Sean Carasov

JOEY BOY (305)635-5588

Allen Johnston

JRS E-(212)830-9751 W-(213)850-1300

FAX:(212)956-3397 (213)850-6118

East Bob Feiden

West Art Mogul

Stan Shuster

Gary Bushnell

KILLER (615)227-3602 FAX:(615)227-3024

Tommy Dee

KRU-CUT (See Macola)

LAFACE (Arista) (404)416-6100 FAX:(404)416-0014

Bryant Reid

LIBERTY-EMI (615)269-2000 FAX:(615)269-2053

Jerry Crutchfield, V.P.

Ray Pillow

Janie West

Rob Hendon

Charlie Lico (Alternative)

Betsy Morley(admin.)

LMR (212)586-3600 FAX:(212)307-7027

Raven

LONDON(PolyGram) (213)333-8507 FAX:(212)333-8030

Peter Koepke, Pres. Todd Interland

Lorie Harbough

Bettina Richards

Anthony Sanfilippo

Sharlottte Blake

LUKE (305)757-1969 FAX:(305)757-3456

Michael Hopkins

MCA W-(818)777-4000 E-(212)841-8000 N-(615)244-8944

FAX:(818)777-2874 (212)397-1403 (615)244-4428

Paul Atkinson, Exec.V.P. Rachel Gebler

Denny Diante, V.P. Shawne Groves

Kathy Nelson Kris Long

Paul Kremen Danette Wells

Jennifer Jay

Mindy Espy (Admin.-Pop) Teresa Rutledge

Louil Silas Jr.(R&B)Exec.V.P.

Madeline Randolph(R&B) \*

East Bruce Dickinson, V.P. Abby Sponder

Susan Dodes

Wendy Credle Dana West

Jill Johnson

Nash Tony Brown, Exec.V.P. Renee White

Ms Jesse Noble Chris Faulk

Rene Bell

Jeff Gordon

Kurt Denny(Pop)

MALACO (601)982-4522 N-(615)327-0440

FAX:(601)982-4528 (615)329-3964

Tom Couch

Wolf Stephenson

Stewart Madison

NASH Bill Isaacs

MANGO (see ISLAND)

MARGARITAVILLE(MCA) (615)726-2899 FAX:(615)726-2897

Jimmy Buffett

MECHANIC (MCA) (212)226-7272 FAX:(212)941-9409

Steve Sinclair

MEGAFORCE (908)972-3456 FAX:(908)972-3443

Maria Ferrero

Gary Waldman

Michael Buckman

MERCURY E-(212)333-8000 W-(818)955-5200 N-(615)320-0110

FAX:(212)603-7654 (818)848-7530 (615)327-4856

East Bob Skoro, Sr.V.P. Diana Fragnito

Bob Kranes

Alec Peters

Tina Yarbrough

Dave Gossett(R&B) Sharon Coakley

Lisa Cortes(R&B) Stephen Spriggs

Bruce Carbone(Dance) Donna Elliott

Jill Goehringer

Cheri Cheng

West Mike Sikkas Angie Ketterman

Bobby Carlton

Tom Vickers Stephen Debro

Mary Reynolds-McMartin(Soundtracks)

Nash Harold Shedd Joyce Triplett

Buddy Cannon

Claudia Mize(admin.)

METAL BLADE (818)981-9050 FAX:(818)981-9095

Brian Slagel

Mike Faley

Marco Barbieri

METROPOLITAN (201)483-8080 FAX:(201)483-0031

Joey Gold

MIC MAC (212)675-4038 FAX:(212)675-6236

Mickey Garcia, V.P.

MODERN RECORDS (310)273-8111 FAX:(310)273-1806

Paul Fishkin



**ISLAND**

**4<sup>TH</sup>**  
B'WAY

**GREAT JONES**

**A&R**

**KEVIN PATRICK - V.P.,A&R**  
**HOLLY FERGUSON - V.P.,A&R Admin.**  
**BLOSSETTE KITSON - V.P.,Urban Music**  
**KOOKIE GONZALEZ - Dir.,4th & B'wy.**  
**MICHAEL HACKER - Dir.,Great Jones**  
**DENNY CORDELL - Director**

New York - (212)477-8000 Fax:(212)477-5918  
 400 LaFayette St., New York, NY 10003

**KIM BUIE - V.P., West Coast**  
 Los Angeles - (213)276-4500 Fax:(213)276-9267  
 8920 Sunset Blvd., Los Angeles, CA 90069

THERE ARE NO  
BOUNDARIES  
RULES  
OBSTACLES  
TABOOS  
BORDERS  
LIMITS

EPIC A&R. IT ALL BEGINS WITH A STATE OF MIND.





## WHO'S WHO IN A&R

### A&R STAFF

MORGAN CREEK(PolyGram) W-(213)284-8282 E-(212)387-9152  
 FAX:(213)788-9428 (212)979-2237  
 West David Kershenbaum Michelle Mains  
 Jim Mazza  
 Matthew Aberle Lisa Bagby  
 East Rachel Felder  
 MOTOWN RECORDS (MCA) W-(213)468-3500 E-(212)704-4457  
 FAX:(213)461-4853 (212)704-4470  
 West Steve McKeever, Sr.V.P.  
 Vida Sparks Steve Cook  
 Debbie Sandridge Stephanie Johnson  
 Darrale Jones  
 Matt Jones  
 Bruce Walker  
 Cynthia Manley(admin.) V.P.  
 Georgia Ward(admin.)  
 East Timmy Regisford, V.P. Benny Pough  
 Nadine Baker  
 MUSICIAN (see ELEKTRA-ASYLUM)  
 NASTY MIX (206)292-8772 FAX:(206)292-8727  
 Ed Locke  
 Brian Hart  
 Sandee Gardner  
 NERVOUS (see SAM)  
 NEXT PLATEAU (212)541-7640 FAX:(212)315-0286  
 Eddie O'Loughlin  
 OL REC'S. W-(310)946-3193 FAX:(310)946-8039  
 Overton Lee  
 ORPHEUS (EMI) (212)246-1401 FAX:(212)586-4724  
 Beau Huggins  
 PAISLEY PARK (see WARNER BROS.)  
 PASHA RECORDS (213)466-3507 FAX:(213)469-0122  
 Spencer Proffer  
 PENDULUM (Elektra) (212)397-2244 FAX:(212)397-2240  
 Dennis Wheeler Lisa Harris  
 Liz Loblack  
 Charlie Dixon(Rap)  
 PERSPECTIVE(A&M) (612)897-3907 FAX:(612)897-1942  
 Sonya Kates  
 PLAYBACK (305)935-4880 (615)329-8093  
 FAX:(305)933-4007 (615)327-8146  
 Jack Gale  
 POLYGRAM INT'L. (212)333-8351 FAX:(212)333-8275  
 Bas Hartog  
 Donna Felchko

### ASSISTANT

### A&R STAFF

POLYDOR E-(212)603-3925 W-(818)955-5200  
 FAX:(212)603-7958 (818)954-9263  
 East Davitt Sigerson, Pres. Kathy Reynolds  
 Hooman Majd, V.P.  
 Dennis McNamara(Int'l.) Marianne Ierardo  
 Leotis Clyburn  
 Joe Bosso  
 West Lori Graves  
 PRIORITY (213)467-0151 FAX:(213)856-8796  
 PRIVATE MUSIC (213)859-9200 FAX:(213)859-7408  
 Ron Goldstein Maryanne Campanga  
 Jamie Cohen Robert Stevenson  
 PROFILE RECORDS E-(212)529-2600 W-(213)659-7999  
 FAX:(212)420-8216 (213)659-3516  
 East Gary Pini  
 Funkmaster Flex  
 DB  
 West Dave Moss  
 PUMP (see Quality)  
 PURPLE HEART W-(805)495-7443 N-(615)352-0431  
 FAX:(805)753-9127 (615)352-1410  
 West Bruce Sudano  
 Nash Barry Sudano  
 PYRAMID RECORDS TN-(404)820-2357 NY-(212)226-8455 F-(305)893-4135  
 FAX:(404)820-0539 (212)226-0805 (305)893-4173  
 TN Scott MacLellan  
 NY Bruce Garfield  
 FLA Allen Jacobi  
 QUALITY (213)658-6796 FAX:(213)658-7327  
 Russ Regan Annette Sabb  
 QWEST RECORDS (WARNER BROS.) (213)874-2829 FAX:(213)874-4236  
 Raoul Roach Michael Moses  
 East Lisa Morris  
 RADIOACTIVE(MCA) E-(212)489-4820 W-(213)659-6598  
 FAX:(212)262-0043 (213)659-1679  
 East Phil Schuster  
 West Jeff Jacquin  
 RAP-A-LOT (713)890-5402 FAX:(713)890-5363  
 Linda Ricks  
 RCA E-(212)930-4000 W-(213)468-4000 N-(615)664-1200  
 FAX:(212)930-4447 (213)468-4040 (615)664-1237  
 East Ric Aliberte, V.P. Claire Mercuri  
 Mark Eichner Carol Marshall  
 Kenny Ortiz(R&B)  
 Dorothy Carvello(Dance)  
 West Bennett Kaufman, V.P. Kim Bacon  
 Skip Miller(R&B), Sr.V.P. Clare Henderson  
 Leslie Lewis(R&B)  
 Angela Sanders(R&B)  
 Nash Josh Leo, V.P. Barbara Behler  
 Randy Talmadge Paula Erickson  
 Tabitha Dycus  
 RCA-BMG INT'L. (212)930-4265 FAX:(212)930-4096  
 Heinz Henn, Sr.V.P.  
 Allan Fried  
 Janice Soled(admin.)  
 REALITY (see DANYA)  
 RELATIVITY (718)740-5700 FAX:(718)217-8768  
 Hans Haedelt  
 Cliff Cultreni  
 RENDEVOUS(BMG) (212)930-4760 FAX:(212)930-4767  
 Jimmy Ienner  
 Althea Vigilio  
 RESTLESS (213)957-4357 FAX:(213)957-4355  
 Bill Hein  
 Joe Regis  
 Ron Goudie  
 Liz Garo  
 Melanie Tusquellas  
 RHINO RECORDS (213)828-1980 FAX:(213)453-5529  
 Gary Stewart Ted Myers  
 James Austin  
 ROADRUNNER (212)219-0077 FAX:(212)219-0301  
 Monte Conner (Roadracer/RC)  
 Howie Abrams(Emergo)  
 Gary Levermore(Third Mind)  
 Peter Morticelli(Magna Carta)  
 ROUNDER (617)354-0700 FAX:(617)491-1970  
 Ken Irwin  
 Marian Leighton-Levy  
 Scott Billington  
 RUFFHOUSE (215)574-1742 FAX:(215)574-0930  
 Joe Nicol Rose Mann  
 RUTHLESS (818)710-0060 FAX:(818)710-1009  
 Jerry Heller  
 RYKODISC (612)375-9162 FAX:(612)375-0272  
 Jeff Rougvie  
 SAVAGE (212)838-1945 FAX:(212)838-2177  
 David Mimran  
 SAM (212)730-7160 FAX:(212)730-7210  
 Michael Weiss  
 SBK RECORDS E-(212)603-8601 W-(310)659-1700 N-(615)320-7701  
 FAX:(212)603-4145 (310)659-9008 (615)327-9469  
 East Don Rubin, Sr.V.P. Stephanie Tavares  
 Nancy Brennan, V.P. Mariela Bradford  
 Peter Ganbarg  
 Alexander Saraspe  
 West Selina Armbeck-Beauvoir Renee Frigo  
 Steve Collins  
 Nash-Jimmy Gilmer Susan Sherrill  
 Blake Chancey

hit & run music publishing, inc.  
 1841 broadway, suite 411, new york, new york 10023  
 telephone: 212-956-2880 fax: 212-956-2114

**hit&run music**

**UK**

**PHIL COLLINS**  
**GENESIS**  
**MIKE & THE MECHANICS**  
**B.A. ROBERTSON**  
**JULIAN LENNON**  
**RIGHT SAID FRED**  
**GEOFFREY WILLIAMS**

**USA**

**SHELLY PEIKEN**  
**THE SPELVINS**  
**MARK LIGGETT**  
**CHRIS BARBOSA**  
**DAVID IVORY**  
**LILLIE PALMER**  
**THE SNAPDRAGONS**

Contact: Joey Gmerek, Creative Director  
**(212)956-2882**

## WHO'S WHO IN A&R

A&R STAFF	ASSISTANT
SCOTTI BROS. (310)450-3193 FAX:(310)452-9053 Tad Dowd Richie Wise Lori Nafshun	
SELECT RECORDS (212)691-1200 FAX:(212)691-3375 Fred Munao Greg Riles	
SILVERTONE (see JIVE)	
SIRE (Warner Bros.) E-(212)275-4560 W-(818)953-3305 FAX:(212)581-6416 (818)953-3306	
East Seymour Stein, Pres. Risa Morley Joe McEwen, V.P. Shirley Divers Lauren Burinskas Karen Rooney Sandy Alouete Molly Reeves-Morrison	
West Howie Klein Ilene Sutter	
SLASH REC'S. (213)937-4660 FAX:(213)933-7277 Randy Kaye	
SMASH REC'S. (312)751-0020 FAX:(312)751-2483 Marvin Gleicher Connie Varvitsiotis Mike Egan	
SOHO (Sony) (212)925-2828 FAX:(212)925-6154 Carol Cooper	
SOLAR RECORDS (Capitol) (213)461-0390 FAX:(213)461-9032 Glen Davis	
SOUL (212)274-0001 FAX:(212)274-0529 Kymberly Clemons	
SOUNDWAVES (615)327-7988 FAX:(615)321-0464 Joe Gibson	
SRC (see ZOO)	
SST RECORDS (310)430-7687 FAX:(310)430-7286 Greg Ginn Ron Coleman	
STARGEM (615)244-1025 FAX:(615)255-0419 Jeff Fain	
STEP ONE (615)255-3009 FAX:(615)255-6282 Roger Ball	
STOP HUNGER (615)242-4722 FAX:(615)242-1177 Mike Smith Kerri Michaels	
SUP POP (206)441-8441 FAX:(206)441-8245	
TABU RECORDS (310)276-0523 FAX:(310)274-1649 Clarence Avant Robin Tucker Guy Abraham	
TAMLA (see MOTOWN)	
THIRD STONE (213)280-6880 FAX:(213)280-1473 John Brown Jabali Hicks Dick Rudolph	
TOMMY BOY (Warner Bros.) (212)722-2211 FAX:(212)289-3708 Kevin Maxwell(Rap) Howard Kessler	
TRA-STAR (615)320-7511 FAX:(615)320-7555 Dirk Johnson	
TSR RECORDS (818)705-3512 FAX:(818)705-3403 Tom Hayden	
TVT RECORDS (212)979-6410 FAX:(212)979-6489 Kitty Overton Patricia Joseph Rob Michaels	
UPTOWN-MCA (212)841-8124 FAX:(212)841-8106 Puffy	
VALLEY VUE (619)778-6510 FAX:(619)778-6512 Michael Reese	
VERTIGO (see POLYGRAM)	
VERVE E-(212)333-8484 W-(818)955-5209 FAX:(212)333-8402 (818)848-7530	
East Eulis Cathey	
West Guy Eckstine	
VICTORY MUSIC(PolyGram) (213)655-6844 FAX:(213)655-6814 Lisa Zambrano	
VINTERMENT (212)652-2799 FAX:(212)515-0851 Ray Daniels	
VIRGIN RECORDS E-(212)463-0980 W-(310)278-1181 FAX:(212)463-9248 (310)278-6231	
East Kevin Curry	
West Aaron Jacoves, V.P. Melissa Walker Mark Williams, V.P. Gemma Corfield, V.P. Magalis Martinez Darryl Sutton(R&B) Tonya Williams Joey Church Andy Factor Barbara Hunt Phil Cassens	
VISION (305)893-9191 FAX:(305)895-2647 Ron Albert	
W.E.A. INT'L. (212)275-4205 FAX:(212)956-0529 Ruby Marchand Thelma Leemans	
WTG (CBS) (see Columbia)	
WARLOCK (212)979-0808 FAX:(212)979-0897	
WARNER BROTHERS E-(212)275-4500 W-(818)846-9090 N-(615)320-7525 FAX:(212)275-4595 (818)846-8474 (615)329-1739	
East Karin Berg, V.P. Dawn Hernandez Russ Titelman, V.P. Gregg Geller, V.P. Jo Motta Michael Hill Dennice Brown Tim Carr Cynthia Cherry(Urban) Pauline White	

A&R STAFF	ASSISTANT
WARNER BROTHERS (continued) Bob James(Jazz&Progressive), V.P. Matt Pierson(Jazz&Progressive)	
West Ted Templeman Joan Parker/Yvonne Garcia Michael Ostin Marcia Asuncion/Karyn Parker Roberta Petersen Toni Baker Julie Larson David Gamson(Producer) Kevin Laffey Jennifer Drake David Katznelson Rob Cavallo Linnea Nan Barry Squire Benny Medina(R&B) Steve Nini/ Michael Nance Karen Jones(R&B) Leonard Richardson(R&B)Tiarzha Taylor Eddie Singleton(R&B) Roy Ayers, Jr.	
Nash Martha Sharp Lisa Bradley Paige Levy Doug Grau Richard Helm	
WILBURY (see WARNER BROS.)	
WINDHAM HILL (415)329-0647 (818)972-4242 FAX:(415)318-3697 (818)972-4247 Will Ackerman Virginia Andrew Dawn Atkinson Pam Gorelow Bob Duskins	
Burbank/Sam Sutherland(Jazz)	
WING (see PolyGram)	
ZEBRA (see MCA)	
ZOO ENT.(BMG) E-(212)930-4498 W-(213)468-4200 CHI-(312)642-0624 Nash-(615)320-1200 Atlanta-(404)221-0531 FAX:(212)930-4719 (213)468-4207 (312)642-1042 (615)327-9455 (404)221-0537	
East Scott Byron	
West Bud Scoppa Shari Clements Anna Loynes Matthew Marshall(admin.)	
Chi. Jim Powers	
Nash Jack Emerson	
Andy McLenon	
Atl. Jim Barber	



## *Platinum Island Studios*

Would like to thank Madonna, Michael Jackson,  
Deee-Lite, Robert Palmer, P.M. Dawn,  
Chaka Khan, Chic & Rosanne Cash  
for making 1992 a great year so far!

SSL 4056 E/G, NEVE 8128 w/ Flying Faders,  
Studer 800's, Mondo outboard and a great staff!

*MIDI is spoken here.*

## *Go Platinum with us!*

676 Broadway, N.Y.C. 212/473-9497