

WHO'S WHO IN A&R

PLEASE NOTE: For legal reasons, most of the companies listed below will not accept unsolicited tapes and will simply return them unopened.

A & R DIRECTORS

SECRETARIES AND/OR ASSISTANT

| | |
|---|-----------------|
| A&M E-(212)826-0477 W-(213)469-2411 | |
| East - Carol Cooper | |
| Michael Taub | |
| West - David Anderle | Ellen Vogt |
| Tom Corson | Gail Finn |
| Aaron Jacobs | Brandi Foust |
| Valerie Pack | |
| John McClain | |
| Gloria Calbreath(admin) | Lynn Weiner |
| ALLEGIANCE (213)851-8852 | |
| Michael Dion | |
| ALLIGATOR (312)973-7736 | |
| Mindy Giles | |
| Bruce Iglauer | |
| AMERICAN/SMASH (901)527-7979 | |
| Rose Clayton | |
| AMOR RECORDS (see 21 RECORDS/AMOR RECORDS) | |
| ARISTA (RCA) E-(212)489-7400 W-(213)655-9222 | |
| East - Andrew Fuhrmann | |
| Richard Sweret | |
| Mitchell Cohen | |
| Nicky Kailiongis | |
| West - Roger Klein | |
| Kay McKeown (admin) | |
| ATCO (See ATLANTIC) | |
| ATLANTA ARTISTS (404)892-0230 | |
| Larry Blackmon | |
| ATLANTIC E-(212)484-6000 W-(213)205-7450 | |
| East - Richard Steinberg | Angie Fragapane |
| Aziz Goksel | |
| Jason Flom | |
| Frank LaRocka | |
| Michael Gallelli | |
| Tunc Erim | Teresa Dean |
| Merlin Robb(R&B) | Sharon Lane |
| Linda Pina (admin.) | |
| West - Paul Cooper | Jan Janapoll |
| Keith Cowan | |
| Nick Loft | |
| Kenny Komisar | |
| Martha Schultz | |

A & R DIRECTORS

SECRETARIES AND/OR ASSISTANT

| | |
|--|-------------------|
| AVISTA RECORDS (405)348-4119 OR (615)320-5491 | |
| Kem Floyd | |
| BGM RECORDS (512)654-8773 | |
| Bill Green | |
| BARKING PUMPKIN (818)764-0800 | |
| Frank Zappa | Cathryn Tyme |
| BECKETT (see SUTRA) | |
| BERMUDA DUNES RECORDS (619)345-2851 | |
| Rick Lewis | |
| BESERKLEY (415)848-6701 | |
| Matthew Kaufman | Terri Adams |
| BEVERLY GLEN (213)469-1246 | |
| Otis Smith | |
| CAMEL (MCA) (818)761-3200 | |
| Bruce Bird | Karmen Beck |
| CAPITOL E-(212)757-7470 W-(213)462-6252 N-(615)244-7770 | |
| East - Tim Carr | Evelyn Semidei |
| Jenny Berger | |
| Steven Ray (R&B) | |
| West - David Cole | Ev Kvanme |
| Tom Whalley | " |
| Stephen Powers | Jewel Kramer |
| Wayne Edwards (R&B) | Yvette Whittaker |
| Michael White (admin) | |
| Luella Dright (admin) | |
| Cindy Cooper (admin) | |
| Judde Hendershott (admin) | |
| Nash - Lynn Shults | Norma Jean Owen |
| Terry Choate | |
| CASABLANCA (see POLYGRAM) | |
| CHRYSALIS E-(212)758-3555 W-(213)550-0171 | |
| East - Jeff Aldrich | Stephanie Tudor |
| Bruce Dickinson | Jackie Hochstein |
| Ron Fair | |
| West - Clare Odato (admin) | |
| John Carter | Janet Smith |
| Linda Todd | Elaine Summers |
| Susan Collins | |
| Kelly Muchoney(admin) | |
| CBS INT'L (212)975-5935 | |
| Richard Zuckerman | Elaine Treutle |
| COLUMBIA E-(212)975-4321 W-(213)556-4700 N-(615)742-4321 | |
| East - Mickey Eichner | Celia Cabo |
| Don DeVito | Denise Gato |
| George Butler | Lindy Gomes |
| Rick Chertoff | Nancy Maynard |
| Steve Ralbovsky | Beth Floch |
| Joe McEwen | " |
| West - Michael Dilbeck | Bobbi Stevens |
| Jamie Cohen | " |
| Denny Diante | JoAnne McGettrick |
| David Kahne | " |
| Ron Oberman | Sue Garrick |
| Larkin Arnold (R&B) | Karen Mouton |
| Eric Nuri (R&B) | Marq Cheeks |
| Nash - Larry Hamby | Bobbye Crawford |
| Margie Hunt | |
| Steve Buckingham(Producer) | |
| CONSTELLATION (MCA) (see SOLAR) | |
| COTILLION (see ATLANTIC) | |
| CRITIQUE (617)944-0423 | |
| Carl Strube | |
| CYCLOPS (212)685-2937 | |
| Bob Fish | |
| DEF JAM RECORDS (212)420-4770 | |
| "Mr. Bill" Stephney | |
| DISNEYLAND-VISTA (818)840-1000 | |
| Ron Kidd | Deborah Watson |
| ECM (Warner Bros.) (212)484-6800 | |
| Lee Townsend | |
| EMI-AMERICA-LIBERTY W-(212)757-7470 W-(213)461-9141 N-(615)320-5009 | |
| East - Michael Barackman | Donna Elliott |
| John Mrvos | " |
| West - Neil Portnow | Rene Weiss |
| John Guarnieri | Kelli Richards |
| Jeff Forman | |
| Nash - (see CAPITOL) | |
| ELEKTRA-ASYLUM E-(212)484-7200 W-(213)205-7400 CH-(312)595-6000 | |
| East - Victor Chirel | Laverne Flemming |
| Scott Folks | " |
| Michael Alago | " |
| Howard Thompson | Lisa Alonso |
| Kevin Patrick | " |
| West - Peter Philbin | Lisa Jedrey |
| Steve Pross | " |
| Chicago - Dave Johnson | |
| EMERGENCY (212)777-3200 | |
| Sergio Cossa | Debbie Kaplan |
| ENIGMA RECORDS (213)640-6869 | |
| Michael Frechette | |

MINI SOUND

The Alternative Studio

Studer 800, Sony-MCI JH24, Harrison
2 Track Dolby SR

Freddie Jackson, Melba Moore,
Luther Vandross, Scritti Politti,
Chaka Khan, Atlantic Starr,
Bob James, Bernard Wright,
Jamaica Boys, Barry Eastmond,
Ray Bardani, Michael Colina

19 South Broadway
White Plains, New York 10601

(914) 428-8080
(212) 828-1216

WHO'S WHO IN A&R

A & R DIRECTORS

SECRETARIES AND/OR ASSISTANT

A & R DIRECTORS

SECRETARIES AND/OR ASSISTANT

EPIC, PORTRAIT & CBS ASSOC. E-(212)975-4321 W-(213)556-4700
N-(615)742-4321

East - Lennie Petze
Frank Rand
Patrick Clifford
Bob Feineigle
Cecil Holmes
Tony Martel

West - Heather Irving

EVERGREEN RECORDS (615)320-5641
Johnny Morris

FANTASY RECORDS (415)549-2500
Phil Jones

415 RECORDS (CBS) (415)621-3415 or 3416
Howard Klein Jeannine Munde

4TH & BROADWAY (ISLAND) (212)477-8000
Cathy Jacobsen GiGi Gazone

FRESH RECORDS (212)580-1717
Mantronik

FULL MOON (see MCA)

GRP RECORDS (212)245-7033
Dave Grusin Karen Waygood
Larry Rosen

GEFFEN (Warner Bros.) E-(212)484-7170 W-(213)278-9010

East - Michael Rosenblatt
West - John Kalodner
Gary Gersh
Tom Zutaut
Teresa Ensenat
Scott Barron (tape reviewer)

GOLD MOUNTAIN E-(212)840-6011 W-(213)850-5660

West - Danny Goldberg
Burt Stein

East - Jonathan Jacobson

GOLD CASTLE (213)850-3321
Paula Jeffries

GORDY (see MOTOWN)

GRUNT (415)668-2326

IMPORTANT (718)995-9200
Steve Sinclair
Barry Koblin

IRS (MCA) (818)777-4730
Miles Copeland Lise Jakobsen
Jay Boberg Ann Lourerro

ISLAND E-(212)477-8000 W-(213)469-1285

East - Joel Webber Norah Urrutia
Holly Ferguson (Admin.)
Bobby Ghossen (R&B)

West - Lionel Conway Erica Howe
Danny Hallaway Lori Graves

JELLYBEAN (212)307-9060
Jellybean Doreen Dorian

JEM/ PASSPORT (201)753-6100

JIVE (Arista) (212)410-4774
Barry Weiss Laurie Parris

LONDON (See POLYGRAM)

MCA E-(212)605-0670 W-(818)777-4000 N-(615)244-8944

East - Kate Hyman Paul Burton
West - Steve Moir Mindy Espy
Thom Trumbo Cindi Peters
Michael Goldstone
Kathy Nelson
Kathy Coleman
Louil Silas Jr. (R&B) Vida Sparks
Cheryl Dickerson (R&B) Shacqueline James
Alonzo Miller (R&B)

Nash - Tony Brown Renee Bell
Don Lanier
Ms Jesse Noble
Emery Gordy, Jr. (Producer)
Chip Hardy (Producer)
Buzz Stone (Producer)

MSB (212)581-5398
Mark Berry

MTM RECORDS (615)242-1931
Tommy West Vicki Hicks

MALACO (601)982-4522
Tom Couch
Wolf Stephenson
Stewart Madison

MANGO (see ISLAND)

MANHATTAN RECORDS E -(212)757-7470 W - (213)462-6252

East - Bruce Garfield Amber Fayyaz
Jerry Griffith (R&B) Lisa Jackson
West - Geoff Bywater C.C. Evans

MERCURY (see POLYGRAM)

MIRAGE (see ATLANTIC)

MODERN RECORDS (213)273-8111
Paul Fishkin
Rick Roger

MOROCCO RECORDS (see MOTOWN)

MOTOWN RECORDS (MCA) (213)468-3500

Russ Regan Gail Pearson
Evan Pace Maggie Michel
Iris Gordy (at Studio)
Lawrence Horn (at Studio)
Curtis Nolan
Brenda Boyce (Admin.)
Pamela Plant
Georgia Ward
Steve Buckley Debbie Sandridge
Kerry Ashby
Hal Davis

MUSICIAN (see ELEKTRA-ASYLUM)

NEMPEROR (212)541-6210
Nat Weiss

ORLANDO RECORDS (PolyGram) (305)855-8920
Candy Rowe

PAISLEY PARK (see WARNER BROS.)

PASHA RECORDS (213)466-3507
Gail Lee

PHILADELPHIA INTL (Manhattan) (215)985-0900
Ken Gamble
Leon Huff
Bill Lacy

PLANET RECORDS (213)464-4757
Richard Perry

POLYGRAM (Casablanca, London, Mercury, Phonogram, Polydor, Threshold)
E-(212)333-8000 W(213)656-3003 N-(615)233-3776

East - Dick Wingate Mori Mickelson
Derek Shulman
Jim Lewis
Peter Lubin Susan Drew
Jerome Gasper (R&B) Monica Hoyt
Tony Prendatt (R&B)

West - Ed Eckstine
Bob Skoro
Lorie Harbough
Nash - Steve Popovich Claudia Mize

PRELUDE RECORDS (201)351-6800
Marvin Schlacter

PREMIER ONE RECORDS (615)321-5566
Gary Frazee

PRISM RECORDS (212)799-7300
Dee Joseph

KEE MANAGEMENT INC.

REPRESENTING FOR THE WORLD

Nicole
McCloud

'DON'T YOU WANT MY LOVE'
PORTRAIT-CBS

KRYSTOL

'PASSION FROM A WOMAN'
EPIC-CBS

YOUNG & CO.

'SUCH A FEELING'
ATLANTIC

DE-FILM

'I SAW YOUR DREAM'
PORTRAIT-CBS

Timmy
Thomas

'WHY CAN'T WE LIVE TOGETHER'

PHIL GARLAND • THE Jitterz

Mike Kara • Lady Pank

the Fellows

U.S.A. Office-

100 HAMILTON PLAZA, Ste 520, PATERSON, N. J. 07505

Tel: 201 684 4025 Telex: 295772 KEE

At MIDEM Contact; BRIAN or TOM

@ HOTEL de PARIS, CANNES. Tel; 38.30.89.

WHO'S WHO IN A&R

A & R DIRECTORS

SECRETARIES AND/OR ASSISTANT

A & R DIRECTORS

SECRETARIES AND/OR ASSISTANT

PRIVATE I RECORDS (213)460-6325
Marty Wexser

PROFILE RECORDS (212)592-2600
Cory Robbins
Gary Pini
Claudia Cuseta(Dance) Rebecca Rene

QWEST RECORDS (Warner Bros.) (818)953-3472
Benny Medina

RCA E-(212)930-4000 W-(213)468-4039 N-(615)664-1200
East - Gregg Geller Katie Greenberg
Wendy Goldstein Valerie Jack
Tony Wells Camille Tominaro
Simon Low Gaylyne Kiser
Bob Feiden "
West - Paul Atkinson Margaret Mari
Teri Muench
Bennett Kaufman
Nash - Mary Martin Tabitha Dycus
Mark Wright Steve Lindsey

RSO RECORDS (PolyGram) (212)975-0700
James Dayley

RESTLESS (ENIGMA) (213)640-6869
Scott Vanderbuilt

RHINO RECORDS (213)450-6323
Gary Stewart

ROCK'N'ROLL (see SCOTTI BROS.)

ROPPERY (212)836-4437
Jane Lowy Gari Lynn

ROUNDER (617)354-0700
Ken Irwin

SST RECORDS (213)676-0110
Greg Ginn Chuck Dukowski

SCOTTI BROS. (213)450-3193
Tad Dowd Tanya Page
Richie Wise

SELECT RECORDS (212)777-3130
Fred Munao
Holly Friedman

SIRE (Warner Bros.) (212)484-6800
Seymour Stein Sandy Alouete
Shirley Divers "

SLASH RECORDS (213)937-4660
Anna Statman

SLEEPING BAG (See FRESH RECORDS)

SOS (914)698-0443
Joe Ferry Lisa Rosiello

SOLAR RECORDS (Capitol) (213)461-0390
Regina Griffey
Brenda Patrick

SOURCE RECORDS (213)731-0693
Logan Westbrook

STARBORN RECORDS (213)662-3121
Brian Ross

STREETWISE (see SUTRA)

SUTRA (212)582-6900
Art Kass
Chuck Walz

SUNNYVIEW (see SUTRA)

TABU RECORDS (213)276-0523
Clarence Avant Robfn Tucker

TAMLA (see MOTOWN)

TOMMY BOY (Warner Bros.) (212)722-2211
Monica Lynch

TOTAL EXPERIENCE (RCA) (213)462-6585
Maggie Williams

TSR RECORDS (213)656-0970
Tom Hayden

21 RECORDS/AMOR RECORDS E-(212)664-7900 N-(615)821-AMOR
East - Fred Haayen
Linda Gaeta
Nash - Scott MacLellan

25 WEST RECORDS (212)840-9253
Silvio Tancredi

U.A. RECORDS (213)281-4140
Jerry Greenberg Linda Murdock
Bob Greenberg

UTOPIA RECORDS (213)650-8406
Eric Gardner

VINYL DREAMS (see PRELUDE)

VIRGIN RECORDS E-(212)691-0720 W-(213)278-1181
East- Nancy Jeffries

W.E.A. INT'L. (212)484-7121
Ruby Merjan Kyle Davis

WARNER BROTHERS E-(212)702-0300 W-(818)846-9090 N-(615)320-7525
East - Karin Berg Dawn Willis-Hernandez
Michael Hill "
Tommy Lipuma Rosemary Diminno
Russ Titleman Jill Dell'Abate
West - Ted Templeman Joan Parker/Yvonne Garcia
Michael Ostin JoAnn Tominaga/ "
Roberta Peterson Jan Abbazia
Felix Chamberlain Susan Rose
Kevin Laffey "
Benny Medina(R&B) Karen Jones
Nash - Martha Sharp Wanda Collier
Paige Rowden "
Barry Beckett "

WINDHAM HILL (415)329-0647
Will Ackerman
Dawn Atkinson

YORK RECORDS (718)443-4417
Dr. York

JEFFREY E. JACOBSON

BRUCE E. COLFIN

JACOBSON & COLFIN ATTORNEYS

150 FIFTH AVENUE
NEW YORK N.Y. 10011
212/691-5630
TELEX: 226000 'JLAW''

5010 WISCONSIN AVE., N.W.
SUITE 118
WASHINGTON, D.C. 20016
202/244-0321