

# WHO'S WHO IN A&R

PLEASE NOTE: For legal reasons, most of the companies listed below will not accept unsolicited tapes and will simply return them unopened.

A & R DIRECTORS	SECRETARIES AND/OR ASSISTANT	A & R DIRECTORS	SECRETARIES AND/OR ASSISTANT
A&M E-(212)826-0477 W-(213)469-2411		CARIBOU (303)258-3215	
East- Nancy Jeffries	Michael Taub	James William Guercio	Sandy Tomes
West- Jordan Harris	Paul Micallef	CAROUSEL (MCA) (213)851-3550	
Barry Korkin	Valerie Pack	Rick Frio	Gail Sparling
John Carter	Janet Smith	CHRYSALIS E-(212)758-3555 W-(213)550-0171	
Aaron Jacobs	Deana Nance	Jeff Aldrick	Jackie Hochstein
John McClain	Vida Sparks	Bruce Dickenson	
Gloria Calbreath (admin.)	Lynn Weiner	Clare Odatto (admin.)	
ALLEGIANCE (213)851-8852		West- Ron Fair	Kelly Muchoney
Spencer Davis		Susan Collins	
ALLIGATOR (312)973-7736		CLEVELAND INT'L. (CBS) (216)951-0993	
Mindy Giles		Steve Popovich	
Bruce Iglaier		CBS INT'L. (212)975-5935	
AMOR (615)821-AMOR		Dave Novick	Elaine Treutle
Scott McLellan		COLUMBIA E-(212)975-4321 W-(213)556-4700	
ARISTA (RCA) E-(212)489-7400 W-(213)655-9222		East- Mickey Eichner	Celia Cabo
John Mrvos	Donna Elliott	Don Devito	Denise Gato
Ed Eckstine	Sandy Jones	George Butler	Genieve Stewart
West- Jamie Cohen	Rachelle Schadt	Rick Chertoff	Nancy Maynard
Ritch Esra		Steve Ralbovsky	Diane Luisi
Kay McKeown (admin.)		Joe McEwen	"
ATCO (Atlantic) (212)484-6000		West- Michael Dilbeck	Bobbi Stevens
Reen Nalli		Denny Dante	JoAnne McGettrick
ATLANTA ARTISTS (404)892-0230		David Kahne	"
ATLANTIC E-(212)484-6000 W-(213)205-7450		Larken Arnold	Karen Mouton
East- Richard Steinberg	Angie Fragapane	Ron Oberman	Sue Garrick
Aziz Goksel		Joanne "Spock" Dean	"
Jason Flom		Wayne Edwards	Nikki Butterfield
Frank Larocka		CONSTELLATION (see SOLAR)	
Tunc Erim		COTILLION (see Atlantic)	
Hank Caldwell		CRITIQUE (617)944-0423	
Cindy Rosenthal (admin.)		Carl Strube	
West- Paul Cooper	Martha Schultz	CTI (212)206-6996	
Keith Cowan	"	CURB (818)508-1951	
Nick Loft	"	Dick Whitehouse	Tamara Ginn
Kenny Ostin	"	Marguerite Luciana (admin.)	
BARKING PUMPKIN (818)764-0800		DE-LITE (212)757-6770	
Frank Zappa		Stan Price	Annette Parker
BECKETT (see BUDDAH-SUTRA)		Mr. Vee	
BELKIN RECORDS (216)464-5990		DISNEYLAND-VISTA (818)840-1000	
Mike Belkin	Susan Haffey	Ron Kidd	Deborah Watson
BESERKLEY (415)848-6701		ECM (Warner Bros.) (212)832-0950	
Matthew Kaufman		Lee Townsend	
BEVERLY GLEN (213)469-1246		EMI-AMERICA-LIBERTY W-(213)461-9141 E-(212)757-7470	
Otis Smith		West- Neil Portnow	Rene Weiss
BUDDAH-SUTRA (212)582-6900		John Guarnieri	Bettina Rohan
Art Kass	Joanne Zinn-Cordero	East- Michael Barackman	Cindy Redmond
Chuck Walz	Charlene Bracco	ELEKTRA-ASYLUM E-(212)484-7200 W-(213)205-7400	
CAMEL (MCA) (213)656-6592		East- Victor Chirel	Laverne Flemming
Bruce Bird		Scott Folks	"
CAPITOL E-(212)757-7470 W-(213)462-6252		Michael Alago	"
East- Andrew Fuhrmann	Jenny Berger	Howard Thompson	Lisa Alonso
West- Don Grierson	Blue Murphey	Kevin Patrick	"
Luella Bright	Michelle White	West- Roy Thomas Baker	Maggie McCurry
Ray Tusken	Paul Donahoe	Peter Philbin	Lisa Jedrey
Stephen Powers		Steve Pross	
Tom Whalley		EMERGENCY (212)777-3200	
David Cole		Sergio Cossa	Loretta Geary
Judde Hendershott	Cindy Cooper	ENIGMA (213)640-6869	
Ev Kamme (admin.)		Scott Vanderbilt	

EIGHT REASONS WHY YOU SHOULD DO YOUR RECORDING AND MIXING AT EVERGREEN RECORDING


**EVERGREEN RECORDING**

Herbie Hancock	Sly & Robie
Afrika Bambaataa	Nina Hagan
Red Hot Chili Peppers	Material
The Manhattans	Yello man


215 W. 91st St., N.Y., N.Y. 10024 (212) 362-7840

# new on the charts

**SADE**  
(SHARE-DAY)  
**DIAMOND LIFE**  
including:  
Smooth Operator/Your Love Is King  
Hang On To Your Love  
When Am I Going To Make A Living  
Cherry Pie




**DEAD OR ALIVE** Epic  
**"YOUTHQUAKE"**  
including:  
You Spin Me Round (Like A Record)  
Lover Come Back To Me/In Too Deep  
D.J. Hit That Button/My Heart Goes Bang



*'til tuesday*  
**VOICES CARRY**  
including:  
Voices Carry/Looking Over My Shoulder  
Winning The War/Love In A Vacuum  
Maybe Monday



**KING**  
**STEPS IN TIME**  
including:  
Love & Pride  
Won't You Hold My Hand Now  
And As For Myself/Fish/Soul On My Boots



THE LABEL THAT BREAKS MORE ARTISTS THAN  
ANYBODY ELSE!  
EPIC, PORTRAIT AND THE CBS ASSOCIATED LABELS



EPIC PORTRAIT ASSOCIATED

# WHO'S WHO IN A&R

## A & R DIRECTORS

## SECRETARIES AND/OR ASSISTANT

GORDY (see MOTOWN)	
GRUNT (415)668-2326	
IMPORTANT (718)995-9200	
Steve Sinclair	
Barry Kobrin	
IMPORTE/12 (212)505-2511	
Michael Wilkinson	
IRS (MCA) (818)508-4730	
Jay Boberg	Ann Kinney
Carl Grasso	
ISLAND E-(212)477-8000 W-(213)469-1285	
East- Rob Fraboni	
Bobby Ghossen	
Holly Ferguson	
West- Lionel Conway	Erica Howe
Ian Matthews	
Danny Holloway	
JEM/ PASSPORT (201)753-6100	
JET (CBS) (213)652-0811	
David Quint	Lisa Gladfelter
JIVE (Arista) (212)410-4774	
Barry Weiss	
LONDON (see PolyGram)	
MCA E-(212)605-0670 W-(818)508-4000	
East- Fablen	
West- Steve Molr	Cindi Peters
Thom Trumbo	Kathy Coleman
Michael Goldstone	Sharon Sabbag
Kathy Nelson	"
MALACO (601)982-4522	
Tom Couch	Gloria Millwood
Wolf Stephenson	
Stewart Madison	
MANGO (see ISLAND)	
MANHATTAN (212)757-7470	
Bruce Garfield	Donna Felton
Jerry Griffith	Lisa Jackson
MERCURY (see POLYGRAM)	
MILLENIUM (212)974-0200	
Jimmy Jenner	
MIRAGE (Atlantic) E-(212)484-6000, (203)325-1395 W-(213)205-7480	
East- Jerry Greenberg	Carol Kaye
Jim Delehant	"
West- Bob Greenberg	Linda Murdoch
MIRUS (MMI GROUP) (216)241-0892	
Ron Schafer	Corky Grice
Gary Doberstyn	"
Doc Remer	"
MODERN (213)273-8111	
Paul Fishkin	
Rick Rogers	
MOROCCO (see MOTOWN)	
MOTOWN (MCA) (213)468-3500	
Steve Barril	Gail Pearson
Iris Gordy	Susan Boehler
Curtis Nolen	
Brenda Boyce	Cynthia Sissle
Pamela Plant	
Georgia Ward	
Benny Medina	
Lawrence Horn	
Steve Buckley	Pat Branigh
Kerry Ashby	
Hal Davis	
MUSICIAN (see ELEKTRA-ASYLUM)	
NEMPEROR (212)541-6210	
NETWORK (213)650-3940	
Al Coury	Larimee Ward
John Brody	
Karen Sobel	
PAISLEY PARK (see WARNER BROS.)	
PASHA (213)466-3507	
Spencer Proffer	Gail Lee
PERMIAN (214)522-8900	
Ralph Whitsett	
PERSONAL (212)246-5520	
Jurgen Korduletsch	
PHILADELPHIA INT'L. (Manhattan) (215)985-0900	
Ken Gamble	
Leon Huff	
PLANET (213)464-4757	
Richard Perry	
PLATEAU (212)541-7640	
Eddie O'Loughlin	Susan Dexter
Lou DeBiase	
POLYGRAM (Casablanca, London, Mercury, Phonogram, Polydor, Threshold)	
E-(212)399-7100 W-(213)656-3003	
East- Derek Shulman (rock)	
Peter Lubin (rock)	
Karen Dumont (rock)	
Jerome Gasper (R&B)	Jerry Humbles
Tony Prendetti (R&B)	
West- Russ Regan	Trish McGuirk
Sharon Crockett (Admin.)	
PORTRAIT (CBS) (213)975-4321	
Lennie Petze	Linda Broderick

## A & R DIRECTORS

## SECRETARIES AND/OR ASSISTANT

PRELUDE (201)351-6800	
Marvin Schlacter	
PRISM (212)799-7300	
Dee Joseph	
PRIVATE 1 (213)460-6325	
Norman Saleet	Nikki Kilgore
Marty Wekser	
PROFILE (212)582-3555	
Cory Robbins	Rebecca Rene
Gary Pini	
QWEST (Warner Bros.) (213)934-4508	
John Brown	
RCA E-(212)930-4000 W-(213)468-4039	
East- Gregg Geller	
Bruce Harris	Valerie Tsakos
Wendy Goldstein	"
Tony Wells	Camille Tominaro
West- Paul Atkinson	Margaret Mari
Teri Muench	
RSO (Polygram) (212)975-0700	
James Dayley	
RED LABEL (312)337-8190	
Richard Tufio	Nancy Palumbo
Richard Milasky	
RHINO (213)450-6323	
ROCK'N'ROLL (see SCOTTI BROS.)	
ROLLING STONES (212)315-2680	
Art Collins	Joanne Toker
ROPERRY (212)308-2636	
Jane Lowy	Gail Lynn
ROUNDER (617)354-0700	
Ken Irwin	
SCOTTI BROS. (213)450-3193	
Tad Dowd	
Richie Wise	
SELECT (212)777-3130	
Fred Munao	
SESAME STREET (212)874-2700	
Gerl Van Rees	
SIRE (Warner Bros.) (212)702-0300	
Seymour Stein	Sandy Alouete
Shirley Divers	"
SLASH (213)937-4660	
Anna Statman	
SOLAR (Elektra/Asylum) (213)461-0390	
Chuck Jackson	Thia Hamilton
SOUNDTOWN (901)398-1424	
Homer Banks	Carol Jubert
Chuck Brooks	
SOURCE (213)731-0693	
Logan Westbrook	
SPRING (212)581-5398	
Roy Rifkin	
Peggy Parham	
STARBORN (213)662-3121	
Brian Ross	
STREETWISE (212)757-9880	
Greg Fore	
SUGARHILL (MCA) (201)569-5170	
SUNNYVIEW (see BUDDAH-SUTRA)	
TABU (213)276-0523	
Clarence Avant	Robin Tucker
TAMLA (see MOTOWN)	
TOMMY BOY (212)722-2211	
Tom Silverman	
Monica Lynch	
TOTAL EXPERIENCE (RCA) (213)462-6585	
Lamont Johnson	
TSR (213)656-0970	
Tom Hayden	
21 RECORDS (Atlantic) (212)664-7900	
Fred Haayen	
Linda Gaeta	
UPROAR (212)255-7408	
Joel Webber	
UTOPIA (213)650-8406	
Eric Gardner	
VANGUARD (212)255-7732	
Jeff Zaraya	
VINYL DREAMS (see PRELUDE)	
VIRGIN (212)206-9104	
W.E.A. INT'L. (212)484-7121	
Ruby Merjan	Molly Miller
WARNER BROTHERS E-(212)702-0300 W-(818)846-9090	
East- Karen Berg	Dawn Willis-Hernandez
Michael Hill	"
Tommy Lipuma	Larry Fishman
Russ Titleman	Kyle Davis
West- Ted Templeman	Joan Parker/Vyonne Garcia
Michael Ostin	JoAnn Tomlinaga/ "
Roberta Peterson	
Felix Chamberlain	Kim Boyle(maternity leave)/Jan Abbazia
WINDHAM HILL (415)329-0647	
Anne Robinson	
ZE (212)245-7233	