

WHO'S WHO IN A&R IN THE U.S.A.

A & R DIRECTORS	SECRETARIES AND/OR ASSISTANT	A & R DIRECTORS	SECRETARIES AND/OR ASSISTANT
East - A&M E-(212)826-0477 W-(213)469-2411 (Vacant At Presstime)	Laurie Lehman	CURB RECORDS (213)840-6350	Margurete Luchiani
West - Jordan Harris	Sheri Hunt	Dick Whitehouse	
Barry Korkein	Lisa Robertson	DE-LITE (212)757-6770	Annette Parker
David Anderle	Ellen Vogt	Stan Price	
Steve Roland	Aaron Jacoves	DISNEYLAND-VISTA (213)840-1000	Deborah Watson
Gloria Calbreath (Admin.)	Stacy Valis	Jymn Magon	
APPLAUSE (213)274-9301		ECM (W.B.) (212)832-0950	
Artie Mogul		Bob Hurwitz	
ARIA (212)434-8881		EMI-AMERICA-LIBERTY E-(212)757-7470 W-(213)461-9141	
Kenny Lehman		East - (Vacant At Presstime)	Barb Cesiro
Thomas Jones		West - Gary Gersh	Judith Haenel
ARISTA E-(212)489-7400 W-(213)655-9222		Kathy Keep	Julie Pado
East - Bob Feiden	Gail Adinolfi	Steve Moir	Cindi Peters
Gerry Griffith	Letitia Tolson	Mavis Brody	"
David Carpen		ELEKTRA-ASYLUM E-(212)355-7610 W-(213)655-8280	
Michael Barackman		East - Victor Chirel	Kathy Saunders
Marcy Drexler		West - Roy Thomas Baker	
West - Neil Portnow	Renee Weiss	Carol Thompson	Judy Close
Bud Scoppa		Joey Averback	"
Ritch Esra		EMERGENCY (212)947-2791	
ATCO (Atlantic) (212)484-6000		Sergio Cossa	
Reen Nalli	Jeff Birnbaum	EPIC E-(212)975-4321 W-(213)556-4700	
ATLANTIC ARTISTS (Polygram) (404)768-0442		East - Frank Rand	Katie Litchman
Thomas Barfield		Dick Wingate	Katherine LaForte
ATLANTIC E-(212)484-6000 W-(213)205-7450		Doreen Reilly	"
East - Richard Steinberg	Cindy Rosenthal	Cecil Holmes	Diane Stout
Aziz Goksel	"	John Boylan	Kathy Coleman
Jason Flom	"	Larry Hamby	"
West - Paul Cooper	Susan Thomas	Heather Irving	"
Kenny Ostin		FANTASY (415)549-2500	
BACKSTREET (MCA) (213)508-4590		Phil Jones	
Danny Bramson	Annie Tract/Susannah Melvoim	415 (CBS) (415)621-3415 or 3416	
BARKING PUMPKIN (213)851-5461		Howard Klein	
Frank Zappa		Chris Knab	
BEARSVILLE (Warner Bros.) (914)679-7303		FULL MOON (213)859-1900	
Jan Kimmert	Kim OBrien	Denny Rosencrantz	
BECKETT (See Buddah-Sutra)		GRP (212)245-7033	
BESERKLEY (415)848-6701		David Grusin	Linda Mack
Matthew Kaufman		Larry Rosen	
BEVERLY GLEN (213)469-1246		GEFFEN E-(212)484-7170 W-(213)278-9010	
Otis Smith		East - Carole Childs	
BLACKHEART (MCA) (212)765-2600		John Kalodner	
Kenny Laguna		GORDY (See Motown)	
BLUE SKY (212)751-3400		GRUNT (RCA) (415)668-2326	
Steve Paul		IRS (See A&M) (213)469-2411	
BOARDWALK (212)765-5103		ISLAND E-(212)355-6550 W-(213)469-1285	
Irv Biegel	Vicki Rubin	East - Mark Kamins	
BOULEVARD (213)705-1944		West - Lionel Conway	
Larry Tollin		JET (CBS) (213)553-6801	
BUDDAH-SUTRA (212)582-6900		Larry Ross	
Art Kass	Joanne Zinn-Cordero	JIVE (Arista) (212)410-4774	
Chuck Walz	Charlene Bracco	KAT FAMILY (404)252-5800	
CAPITOL E-(212)757-7470 W-(213)462-6252		Mike Sullivan	Jean McConnell
East - Bruce Garfield	Bettelynn McIlvain	KELLI ARTS (312)943-0307	
West - Don Grierson	Blue Murphey	Carl Davis	
Bobby Colomby	Michelle White	Otis Leavill	
Ray Tusken	"	KIRSHNER (212)688-6940	
Varnel Johnson	Cheryl Dickerson	LARC (213)460-6325	
Steve Buckley	"	Stu Love	Luki D'Amore
John Carter	Sharon Sabbag	LAX (213)874-1300	
Thom Trumbo	"	Steve Gold	Jewyl Estes
CAROUSEL (MCA) (213)851-3550		Jerry Goldstein	
Rick Frio		LONDON (See Polygram)	
CARRERE (Polygram) (212)772-2475		MCA E-(212)888-9700 W-(213)508-4000	
Jean Luis Detry		East - Steve Leeds	Lauren Karasyk
CHRYSALIS (212)758-3555		West - (Vacant At Presstime)	Beverly Klingsick
Jeff Aldrick	Susan Buialski	MERCURY (See Polygram)	
Brendon Bourke		MILLENNIUM (RCA) (212)974-0200	
CLEVELAND INT'L. (CBS) (216)951-0993		Jimmy Tenner	
Steve Popovich		Don Tenner	
COLUMBIA E-(212)975-4321 W-(213)556-4700		MIRAGE (Atlantic) E-(212)484-6000 W-(213)205-7480	
East - Mickey Eichner	Celia Cabo	East - Jerry Greenberg	Arlene Mizrahi
Don Devito	Denis Gato	Jim Delehant	"
George Butler	Genvieve Stewart	West - Bob Greenberg	Linda Murdock
Rich Chertoff	Deborah Carter	MIRUS-VINTAGE (216)241-0892	
Howard Thompson	"	Ron Schafer	Evelyn Zabados
Joe McEwen	Diane Luisi	Gary Doberstyn	"
West - Michael Dilbeck	Bobbi Stevens	MODERN E-(212)840-6011 W-(213)465-5144	
Terry Powell	JoAnne McGettrick	East - Danny Goldberg	
Denny Diante	"	West - Paul Fishkin	
David Kahane	"	MONTAGE (215)561-5880	
Ron Oberman	Marilyn Barret	Alan Rubens	
Peter Philbin	Karen Mouton	MOTOWN (213)468-3500	
Larken Arnold		Steve Barri	Gail Pearson
CHESS (201)569-5170		Eddie Lambert	Moy Allen
Marshall Chess		Iris Gordy	"
CHURCHILL (MCA) (918)663-3883		Brenda Boyce	
David Webb	Laurey Josey	Susan DeChristofaro	
COAST-TO-COAST (212)751-7078		Pamela Plant	
CONSTELLATION (See Solar)		Georgia Ward	
COTILLION (Atlantic) (212)484-6000		Benny Medina	Marilyn Prather
Henry Allen	Pat Jones	Kerry Ashby	
CREAM (213)655-0944		Hal Davis	
Phil Skaff			

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A & R DIRECTORS

SECRETARIES AND/OR ASSISTANT

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NEMPEROR (CBS) (212)541-6210
 Patrick Clifford
 NETWORK (213)859-1220
 AT Coury Patti Angel
 PARADE-PETER PAN (201)344-4214
 Vince Fusco
 PASHA (213)466-3507
 Spencer Proffer
 PAVILLION (212)247-6854
 John Luongo
 PHILADELPHIA INT'L./TSOP (215)985-0900
 Ken Gambie
 Leon Huff
 PLANET (RCA) (213)464-4757
 Richard Perry
 PLATEAU (212)541-7640
 Eddie O'Loughlin Jennieve Leclercq
 Lou DeBiase
 POLYGRAM (Casablanca, London, Mercury, Phonogram, Polydor)
 E-(212)399-7100 W-(213)277-1412
 East - John Stainze (Rock) Karen Dumont
 Derek Shulman (Rock) "
 Peter Lubin (Rock) "
 Ted Daryll (Pop) "
 Jerome Gasper (R&B)
 West - Russ Regan Trish McGuirk
 Shannon Crockett
 PORTRAIT (CBS) (212)975-4321
 Lenny Petze Linda Broderick
 PRECISION (212)265-1576
 Tom Cossie
 Chuck Cossie
 PRELUDE (212)974-0360
 Marvin Schlacter
 PROFILE (212)582-3555
 Cory Robbins
 Steve Plotnicki
 QUALITY (212)246-4352
 Army Handwerker
 QWEST (W.B.) (213)934-4508
 Ed Eckstein Tanya Vaughn
 RCA E-(212)930-4000 W-(213)468-4039
 East - Gregg Geller
 Ethel Gabriel Dale Ashmun
 Nancy Jefferies "
 Bruce Harris
 Walter Alshuk Nancy Berke
 Robert Wright Terry Bleckley
 Tony Wells
 West - Paul Atkinson Margret Mari
 Teri Muench
 RFC (Atlantic) (212)484-6000
 Ray Caviano
 RMS (213)274-9301
 Lorne Saifer
 RSO (Polygram) (212)975-0700
 Arthur Von Blomberg
 REGENCY (213)276-9999
 REPRISE (See Warner Bros.)
 ROCK 'N' ROLL (213)450-3193
 Tad Dowd Lory James
 ROCSHIRE (714)632-9452
 Gary Davis Vanessa Despenza
 ROLLING STONES (Atlantic) (212)484-6000
 ROUNDER (617)354-0700
 Ken Irwin
 SALSOU (212)889-7340 Bernadette Ryan
 Ken Cayre
 SCOTTI BROS. (See Rock 'N' Roll)
 SESAME STREET (212)874-2700
 Geri VanRess
 SIRE (W.B.) (212)832-0950
 Seymour Stein
 SLASH/RUBY/BIG INT'L. (213)937-4660
 Chris D.
 SOLAR (Elektra-Asylum) (213)859-1717
 Dick Griffey Bernice Moore
 Ray Harris
 SOUND OF NEW YORK (212)265-3350
 Bill Scarborough
 SOURCE (213)731-0693
 Logan Westbrook
 SPRING (212)581-5398
 Roy Rifkind
 STREETWISE (212)382-1476
 Arthur Baker
 SUGARHILL (201)569-5170
 Sylvia Robinson
 SWAN SONG (See Atlantic)
 SWEET CITY (216)464-5990
 Carl Maduri
 Mike Belkin
 Chris Maduri

TABU (213)276-0523
 Clarence Avant
 TAMLA (See Motown)
 TAPESTRY (213)454-0693
 Carolyn Muldavin
 TAPPAN ZEE (212)787-6120
 Bob James
 T-NECK (See Epic)
 TOMMY BOY (212)348-4700
 Tom Silverman Monica Lynch
 TOTAL EXPERIENCE (Polygram) (213)462-6585
 Jeanette Post
 21 RECORDS (212)664-7900
 Fred Hayaan Linda Gaeta
 UNICORN (213)458-1661
 Daphna Edwards
 Steve Vallens
 VENTURE (201)559-5110
 Tony Camillo
 VIRGIN (See Epic) Eng. 01-221-7535
 VIVA (W.B.) (213)467-2181
 Snuff Garrett
 WARNER BROTHERS E-(212)832-0950 W-(213)846-9090
 East - Karen Berg Dawn Willis-Hernandez
 Russ Tittleman Mary Melia
 West - Ted Templeman Joan Vallejo
 Michael Omartian Yvonne Garcia
 Tom Walley Barbara Schur
 Steve Baker Susan Silverman
 Felix Chamberlain Kim Boyce
 Michael Ostin JoAnn Tominaga
 Tommy Lipuma Jan Abbazia
 WEST END (212)757-0695
 Mel Cheren
 WHITFIELD (W.B.) (213)846-9090
 Norman Whitfield
 WINDHAM HILL (415)329-0647
 Will Ackerman Jennifer Smith
 WMOT (215)561-5880
 Alan Rubens

A & R DIRECTORS

USE



new on the charts

TO FIND

PRODUCERS & MANAGERS