

# WHO'S WHO IN A&R IN THE U.S.A.

A. & R DIRECTORS		SECRETARIES AND/OR ASSISTANT		A & R DIRECTORS		SECRETARIES AND/OR ASSISTANT	
East -	<u>A&amp;M (RCA)</u> E-(212)826-0477	W-(213)469-2411		West -	Michael Dilbeck	Bobbi Stevens	
West -	Hernando Courtright II	Laurie Lehman			Terry Powell	Judy Ross	
	David Kershenbaum	Diane Wagner			Jack Gold (Producer)	Joanne Steinberg	
	Jordan Harris	Sheri Hunt			Joseph Wissert (Producer)		
	Michael Stokes	Deborah DeLuca			Peter Philbin	Lark Håkshaw	
	Barry Korkin				Warren Williams		
	David Anderle	Ellen Vogt			Larken Arnold	Karen Mouton	
	Gloria Calbreath	Stacy Valis			<u>COTILLION (ATLANTIC)</u> (212)484-6000		
	Steve Roland				Henry Allen	Joanne Sorrentino	
	<u>ALFA</u> (213)654-1100				Bill Cureton	Diane Sabella (See Also Atlantic)	
	Lorne Saifer	Cindy Guagenti			<u>CREAM</u> (213)655-0944		
	<u>ARC</u> (213)479-8522				Phil Skaff		
	George Guim	Georjetta Banks			<u>DE-LITE (POLYGRAM)</u> (212)757-6770		
East -	<u>ARISTA</u> E-(212)489-7400	W-(213)553-1777			Bernie Block	Paula Schiaffino	
	Bob Feiden	Angela Franciapane			<u>ECM (WARNER BROS.)</u> E-(212)888-1122	W-(213)846-9090	
	Jerry Griffith	Lethitia Tolson			Bob Hurwitz		
	Marci Drexler			East -	<u>EMI-AMERICA-LIBERTY</u> (213)461-9141		
West -	Michael Barackman				Bob Currie	Barb Cesiro	
	Bud Scoppa	Estucho Shudo			Ted Currier	Cheri Shephard	
East -	<u>ATLANTIC</u> E-(212)484-6000	W-(213)278-9230		West -	Don Grierson	Blue Murphey	
	(No Director)	Diane Kessler			Gary Gersh	Judith Haenel	
	Bill Cureton	Diane Sabella			Kathy Keep	Laurie Todd	
	Roger Probert			East -	<u>ELEKTRA-ASYLUM (WARNER BROS.)</u> E-(212)355-7610	W-(213)655-8280	
	Richard Steinberg			West -	Maxanne Sartori	Ginger McCloud	
	Aziz Goksel				Kenny Buttice	Mona Moore	
West -	Les Garland				Carol Thompson	Judy Close	
	Mike Friedman				Joey Averbach		
	Paul Cooper				Robin Huff		
	<u>BACKSTREET</u> (213)508-4590				<u>EMERALD CITY (ATLANTIC)</u> (212)484-6090		
	Ms. Djab Barnao				Charlie Green		
	<u>BADLAND (CBS)</u> (213)203-0991				<u>EMERGENCY RECORDS</u> (212)947-2791		
	Bruce Bird				Sergio Cossa		
	<u>BANG (CBS)</u> (404)394-2264			East -	<u>EPIC (CBS)</u> E-(212)975-4321	W-(213)556-4700	
	Ilene Berns				Craig Geller	Katie Lichtman	
	<u>BARKING PUMPKIN (CBS)</u> (213)851-5461				Bruce Harris	Ronnie Abelson	
	Frank Zappa				Dick Wingate	Liz Gangemi	
	<u>BEARVILLE</u> (914)679-7303				Charles Kaplan	"	
	Don Schmitzerle	Margot Vestergaard			Jerome Gaspar	Diane Stout	
	<u>BELIEVE IN A DREAM</u> (202)347-1420				Doreen Reilly	"	
	Russell Timmons			West -	Nancy DeForest		
	<u>BESERKLEY</u> (415)848-6701				Frank Rand	Julia Collins	
	Matthew Kaufman				Larry Hamby	Joanne Allen	
	<u>BEVERLY GLEN</u> (213)469-1246				Heather Irving		
	Otis Smith				John Boylan (Producer)		
	<u>BLUE SKY</u> (212)751-3400				Tom Werman (Producer)		
	Teddy Status				<u>FANTASY</u> (415)549-2500		
East -	<u>BOARDWALK</u> E-(212)765-5103	W-(213)550-6363			Phil Jones		
West -	Irv Biegel	Vicki Rubin			<u>FULL MOON</u> (213)556-4700		
	Neil Bogart	Andi Santivasci			Irv Asoff		
	<u>BRUNSWICK</u> (212)496-0700				<u>GRP (ARISTA)</u> (212)245-7033		
	Ray Daniels	Orlene Bowen			Dave Grusin		
	<u>BUDDAH-SUTRA/BECKETT</u> (212)582-6900				Larry Rosen		
	Art Kass	Joanne Zinn Cordero			<u>GATEWAY</u> (305)581-9050		
	Chuck Walz	Charlene Bracco			<u>GEFFEN (WARNER BROS.)</u> E-(212)484-7170	W-(213)278-9010	
East -	<u>CAPITOL</u> E-(212)757-7470	W-(213)462-6252			Carole Childs		
West -	Bruce Garfield	Barbara			John Kalodner		
	Rupert Perry	Thelma Leemans			<u>GORDY</u> (See Motown)		
	Bobby Colomby	Susan Gilman			<u>GRUNT (RCA)</u> (415)668-2326		
	Bruce Ravid	Kathy Anaya			<u>HANDSHAKE (CBS)</u> (212)245-3600		
	Varnel Johnson	Cheryl Dickerson			Ron Alexenberg	Karen Bilanin	
	Steve Buckley				Dean Alexenberg	Linda Evans	
	John Carter				<u>I.R.S.</u> (See A&M)		
	Dave Cavanaugh	Judi Overby		East -	<u>ISLAND (WARNER BROS.)</u> E-(212)355-6550	W-(213)469-1285	
	John Palladino	Judde Hendershott		West -	Paul Wexler		
	<u>CARIBOU (CBS)</u> (303)258-3215				Lionel Conway		
	James Cuercio				<u>JET (CBS)</u> (213)553-6801		
	<u>CAROUSEL</u> (213)851-3550				Larry Ross		
	Rick Frio				<u>KAT FAMILY</u> (404)252-5800		
East -	<u>CARRERE (ATLANTIC)</u> (212)772-2475				Mike Sullivan		
	Jean Luis Destry				<u>KIRSHNER (CBS)</u> (212)489-0440		
	<u>CASABLANCA</u> - (SEE POLYGRAM)				Wally Gold		
	<u>CHALET</u> (213)467-5022				<u>KNOLL RECORDS</u> (212)888-6162		
	Tom Hayden				Elliott Khan	Diane Cowler	
East -	<u>CHRYSALIS</u> E-(212)935-8750	W-(213)550-0171			<u>LAX</u> (213)874-1300		
West -	Brendon Bourke	Susan Buyalski			Steve Gold		
	Jeff Aldrich	Nancy Del Pico			Jerry Goldstein		
	Steve Moir	"			<u>LONDON</u> (212)399-7000		
	Roger Watson	Kathy Coleman			<u>MCA</u> E-(212)888-9700	W-(213)508-4000	
	Thom Thrumbo	"			Denny Rosencrantz	Susan Greene	
	<u>CLEVELAND INT'L.</u> (212)757-5120	or (216)951-0993			<u>M.S.S. (MUSCLE SHOALS SOUND)</u> (205)381-2060		
	Steve Popovitch				Michael Barnett		
	Sam Letterman				<u>MERCURY</u> (see Polygram)		
	Stan Snyder				<u>MILLENNIUM (RCA)</u> (212)759-3901		
East -	<u>COLUMBIA</u> E-(212)975-4321	W-(213)556-4700			Jimmy Tenner		
	Mickey Eichner	Celia Cabo			Don Tenner		
	Don DeVito	Denise Gatto			<u>MIRAGE (ATLANTIC)</u> E-(212)484-6000	W-(213)278-6350	
	George Butler	Genieve Stewart		East -	Jim Delehant	Arlene Mizrahi	
	Paul Atkinson	Lauren Leffler		West -	Bob Greenberg	Linda Murdock	
	Rick Chertoff (Producer)	Deborah Carter					
	Bert DeCoteaus (Producer)	Diane Luisi					
	Joe McEwen						

# WHO'S WHO IN A&R IN THE U.S.A.

## A & R DIRECTORS

## SECRETARIES AND/OR ASSISTANT

MODERN (212)355-3905  
 Paul Fishkin  
 Danny Goldberg  
 Chris Evans  
MONTAGE (213)933-7401  
 Stu Love  
MOTOWN (213)468-3500  
 Lee Young, Sr.  
 Brenda M. Boyce  
 Susan DeCristofaro  
NEMPEROR (CBS) (212)541-6210  
 Dan Keaton  
NETWORK (ELEKTRA) (212)355-7110  
 Al Coury / RICH FITZGERALD  
PASHA (CBS) (213)466-3507  
 Spencer Proffer  
PAVILLION (CBS) (212)247-6854  
 John Luongo  
PETER PAN ARTISTS SERIES (201)344-4214  
 Vince Fusco  
PHILADELPHIA INT'L. (CBS) (215)985-0900 (212)975-4321  
 Ken Gamble  
 Leon Huff  
PLANET (213)275-4710  
 Richard Perry  
POLYGRAM (CASABLANCA, MERCURY, PHONOGRAM, POLYDOR)  
 E-(212)399-7100 W-(213)277-1412  
 East - Stu Fine Liz Laud  
 Ted Daryl  
 Rena Templesman  
 Chip Taylor Donna Fetchko  
 Peter Lubin Donna Felton  
 Sonny Taylor  
 West - John Stanze  
 Shannon Crockett  
PORTRAIT (CBS) E-(212)975-4321 W-(213)556-4700  
 Lennie Petze Linda Broderick  
PRECISION (212)265-1576  
 Tom Cossie  
PRELUDE (212)974-0360  
 Francois Kevorkian  
PROFILE (212)582-3555  
 Cory Robbins  
QWEST (WARNER BROS.) (213)934-4508  
 Quincy Jones  
 East - RCA E-(212)930-4000 W-(213)468-4039  
 Dan Loggins Rica Fujihira  
 Ethel Gabriel Susan Heilberg  
 Nancy Jeffries  
 David Carpen  
 Walter Alshuk  
 Regis Silas Camille Tominaro  
 West - Barry Oslander Margret Mari  
 Teri Muench  
 Ron Fair  
RFC (212)246-1352  
 Ray Caviano  
RSO (POLYGRAM) (212)975-0700  
RADIO RECORDS (305)565-7700  
 Steve Wittmack Cindy Ward  
REGENCY (MCA) (213)278-5131  
 Jim O'Loughlin  
RIVA E-(212)750-9494 W-(213)858-1840  
 Jimmy Horowitz  
ROLLING STONES (ATLANTIC) (212)484-6000  
ROUNDER (617)354-0700  
 Ken Irvin  
SALSOU (212)889-7340  
 Ken Cayre Bernadette Ryan  
SCOTTI BROS. (213)450-3193  
 Johnny Musso Adriene Schwartz  
SESAME STREET (212)874-2700  
 Geri VanRees  
SIRE (WARNER BROS.) (212)832-0950  
 Seymour Stein  
SOLAR (ELEKTRA) (213)467-6527  
 Dick Griffey  
SOURCE (213)731-0693  
 Logan Westbrook  
SPRING (POLYGRAM) (212)581-5398  
 Roy Rifkind  
STIFF (CBS) (212)431-1600 or (212)975-4321  
 Laura Gittig  
SUGARHILL (201)569-5170  
 Sylvia Robinson  
SWAN SONG (ATLANTIC) (212)752-1330  
 Mark Weinberg  
SWEET CITY (216)464-5990  
 Carl Maduri Sheree Bindernagle  
 Mike Belkin Patti DiVillan  
 Chris Maduri  
TABU (CBS) (213)276-0523  
 Clarence Avant

## A & R DIRECTORS

## SECRETARIES AND/OR ASSISTANT

TAMLA (See Motown)  
TAPESTRY (213)454-0693  
 Megan Adrian  
TAPPAN ZEE (CBS) (212)787-6120  
 Bob James  
THRESHOLD (See Polygram)  
T-NECK (CBS) (212)582-5430 or (212)975-4321  
 Kelly Isley  
TOWNHOUSE/ACCORD (212)838-6565  
 Michael Gustick  
20TH CENTURY-FOX (213)657-8210  
 Neil Portnow Renee Weiss  
UNICORN (213)552-3122  
 Daphna Edwards  
UNLIMITED GOLD (213)877-0535  
 Barry White  
VENTURE (201)559-5110 (213)462-3162  
 Tony Camillo  
VINTAGE (MIRUS) (312)967-0998 or (216)241-0892  
VIRGIN (WARNER BROS.) Eng. 01-727-8070  
WMOT (215)985-0606 (213)276-9330  
 Alan Rubens  
 Nick Martinelli  
WARNER BROS. E-(212)832-0950 W-(213)846-9090  
 East - Jerry Wexler Karen Rooney  
 Steve Baker  
 Karin Berg Mary Melia  
 Gary Katz  
 West - Lenny Waronker Vicki Fortson  
 Ted Templeman Joan Vallejo  
 Rus Titleman (Producer) JoAnn Tomnaga  
 Michael Omartian (Producer) Yvonne Garcia  
 Steve Barri (Producer) Gail Pierson  
 Tom Whalley Barbara Shore  
 Felix Chamberlain Lisa Baldwin  
 Michael Ostin  
 Sharie Harman  
WEST END (212)757-0695  
 Mel Cheren  
WHITFIELD (WARNER BROS.) (212)832-0950 (213)846-9090  
 Norman Whitfield



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